

AGENDA

**PORT OF SIUSLAW
COMMISSION MEETING
100 HARBOR STREET, FLORENCE OREGON
October 19, 2016 • 7:00pm Regular Meeting**

1	Call to Order	Caputo
2	Public Comment (limited to 15 minutes/5 minutes per speaker)	
3	Presentation: Siuslaw Region Vision 2025	Pierson/Lacer
4	Approval of Minutes by Consent	Caputo
5	Financial Statements by Consent	McClure
6	Resolution 10-19-16 Declaring Surplus Items	Leskin
7	Commissioner & Port Manager Reports	
8	Port News from around Oregon	Informational
9	Public Comment (limited to 15 minutes/5 minutes per speaker)	
10	Adjournment	Caputo

Up Coming Events:

November 16, 2016

7:00 Commission Meeting, Port of Siuslaw Conference Room



Siuslaw Region Vision 2025 Presentation

Dr. Russ Pierson, Interim Director at the Lane Community College Florence Center, and Susy Lacer, Vision Keepers Co-Chair, will present to the Port of Siuslaw Commission on the topic, “The Siuslaw Region: A Vision for 2025.” Begun in April 2014, the Siuslaw Region Visioning Project has incorporated input from over 1,200 area residents and been supported by the Ford Institute for Community Building, the City of Florence, the Siuslaw Public Library, and the Rotary Club of Florence. Now in its Vision Keeping phase, Pierson and Lacer will describe the project in terms of what a vibrant Siuslaw Region might look like in 2025 and invite the Port of Siuslaw to consider ways they can be involved in forging a region where opportunities to live, work and play are available to all.

History of the Siuslaw Vision project

In April of 2014, a Ford Institute Alumni Celebration was held in Florence, reuniting nonprofit and governmental leaders, volunteers, and community activists from throughout western Lane County. From this event, a strong consensus emerged: it was time for action. A core “Go Team” formed and selected the Pathways to Community Vitality program as a next step. Pathways was chosen largely because of its inventory feature; by surveying the community, it was hoped consensus would arise, as it had at the Alumni event.

From completion of the Community Vitality Inventory in October 2014, to presentation of results at the Forum in November, to the Moving to Action Workshop in January 2015, consensus has remained almost universal: a need for a shared vision that will allow the community to move forward together.

The Siuslaw Vision Action Team formed in January to continue the visioning process. This 18 member group of volunteers included residents from throughout the region. They met over five months to design the project scope and approach to craft a vision statement. One of their first tasks was identifying the area that would be the focus of the new community vision. The Siuslaw Region, which encompasses Dunes City, Florence, Mapleton, Swisshome, and Deadwood, is home to an estimated 18,000 residents. The Vision Action Team convened 10 focus groups and held regional forums throughout 2015; over 1,200 residents have participated in the visioning process. They presented the final vision to the community in March 2016.

Implementing the Vision

The Vision document includes highlights of what life looks like in 2025, with a focus on Jobs, Health & Human Services, the Outdoors, Public Services, Lifelong Learners, and the Arts. The current steering committee for the vision project, the Siuslaw Vision Keepers, formed in April 2016. A Vision Advisory Committee was also established, to provide high-level oversight of vision implementation; current members include Joshua Greene, Bettina Hannigan, Rosie Shatkin, Mike Webb, and Rick Yecny. The next steps

in the project are to communicate and promote the Vision, and continue to support work on the fifteen identified near-term action items.

The steering committee anticipates that local entities will embrace parts of the Vision that resonate with them, then work to implement those projects. Ideally, many regional groups will adopt the Siuslaw Vision as a whole, or relevant parts that are in line with their mission. The steering committee will coordinate and support community members and organizations as they work to accomplish different elements of the Vision.

While much good is being accomplished in the Siuslaw Region, the Pathways inventory illuminated the desire for shared direction among local governments, service organizations, and individuals. There is a need for more coordination and collaboration among these entities. The Vision offers this direction and coordination. The challenge now is ensuring this work is carried forward. Too many times in the past, well-crafted planning documents have been created, then allowed to languish on the shelf. The Vision Keepers' task is to ensure that local organizations are aware of the Vision and aware of the extensive community buy-in for the project, and then encourage organizations to adopt relevant pieces of the Vision into their own planning goals.

For more information, follow the Siuslaw Region Vision 2025 on Facebook, visit www.siuslawpathways.com, or contact one of the Vision Keepers: Heather Amrhein, Maggie Bagon, Jo Beaudreau, Lauren Hesse, Ellen Huntingdon, Colleen Keane, Susy Lacer, Russ Pierson, Meg Spencer, Mary Ward, Kelli Weese.

MINUTES
PORT OF SIUSLAW COMMISSION MEETING
Wednesday, 21 September 2016, 7:00pm
Florence, Oregon

Commissioners Attending: Ron Caputo, Terry Duman, Nancy Rickard, David Huntington,
Commissioners Absent: Mike Buckwald

Staff Attending: Steven Leskin, Port Manager; Dina McClure, Administrative Assistant; Kelly Stewart, Services Lead

Commission President Caputo called the meeting to order at 7:00pm.

1. **Public Comments:** Harlen Springer said the Senate passed a provision to permanently set aside 10% of Harbor Maintenance Trust Fund money to small ports. Springer thanked the commissioners for their correspondence with Pacific Northwest Waterways Association.
2. **Approval of the Minutes by Consent:** (7:01:30) There were no comments from the board regarding the Minutes.
3. **Financial Statements by Consent:** (7:01:50) Admin McClure said bills paid in August were \$93,280.11. McClure said there are now two funds: Capital Maintenance for capital projects and the General Fund for operational income and expenses. McClure said occupancy was down 3% from last year but hiker/biker numbers have increased. Commissioner Duman asked for information regarding the budget and expense of the Nopal Parking Lights project. Manager Leskin said staff estimated a higher cost during the budget process and the actual expense was under budget.
4. **Capital Asset Report Update:** (7:07:10) Manager Leskin showed the Capital Asset Report on the monitors. Leskin described the project as a way to create a rational, evidence based method of saving for future replacement and repair of the Port's infrastructure. Leskin said the report is a complicated process and staff will resume working on it in the off season.
5. **Moorage Policy Review:** (7:12:15) Services Lead Stewart described the process of booking boats into the West Marina during fishing season. Stewart said larger vessels go through reference checks and an inspection prior to entering into a contract. Stewart said the West Marina becomes available to sport boats at the end of August for 30 day contracts only. Commissioner Caputo asked about Mr. Freeman, who had concerns at the August meeting. Stewart said Mr. Freeman had reserved 27 days on F Dock, then moved into the West Marina for 30 days.
6. **Commissioner & Port Manager Reports:** (7:19:40)

Commissioner Rickard attended a Siuslaw Watershed Council meeting, a Lane ACT meeting, a City Council meeting, and an ODOT meeting in Newport where she requested funding for dredging.

Commissioner Caputo attended a Florence Chamber meeting, goes to Rotary every week, and went to a Siuslaw Watershed Council Celebration dinner.

Manager Leskin reported:

- Staff continues to work on the Ordinances and he emails the board weekly updates.
- Realtor John Brown is tracking interest on the PVIP property. There are hits on the web site from around the country and France. PVIP is the only property of this size on the coast.
- NOAA and NMFS have yet to approve the C Row Erosion project.
- City is proposing to annex property on Hwy 126 which will not affect port property.
- The State is working on an IGA with the Port of Coos Bay to operate the South Coast Port's dredge, THE LAURA, which is currently in Gold Beach.
- Tracey David, on the maintenance staff, has been promoted to Harbormaster.

Commissioner Caputo said he has heard good reports that the docks have been kept clean and wanted to thank staff.

7. **Port News from around Oregon:** Manager Leskin wrote a letter to the U.S. Army Corps of Engineers requesting them to extend the boundary for the Regional General Permit for Maintenance Activities along the South Coast of Oregon. Leskin reported that he received response that the boundary has been extended to include the Siuslaw River.

8. **Public Comments:** There were no comments.

9. **Adjournment: Commission President Caputo adjourned the meeting at 7:34pm.**

The Port of Siuslaw Board of Commissioners entered into Executive Session per ORS 192.660 (2) (e) to discuss real property transactions. The board did not return to open session to take action.

Port of Siuslaw
Combined Balance Sheet
As of September 30, 2016

	<u>Sep 30, 16</u>
ASSETS	
Current Assets	
Checking/Savings	
1001 · BB Checking - General Fund	48,328.61
1003 · BB SAV - Capital Reserve	69,368.22
1005 · BB MMA - General Fund	453,964.67
1050 · BB MMA - ICM	5,045.76
1070 · Petty Cash	850.00
Total Checking/Savings	<u>577,557.26</u>
Other Current Assets	
1220 · Accounts Receivable	9,463.59
1499 · Undeposited Funds	2,630.29
Total Other Current Assets	<u>12,093.88</u>
Total Current Assets	<u>589,651.14</u>
TOTAL ASSETS	<u>589,651.14</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · *Accounts Payable	30,406.81
Total Accounts Payable	<u>30,406.81</u>
Credit Cards	
2021 · Port Credit Card 1	9,996.13
2022 · Port Credit Card 2	1,369.46
Total Credit Cards	<u>11,365.59</u>
Other Current Liabilities	
2030 · Deposits Held	8,980.00
2040 · Gift Certificates	-327.00
2045 · Unearned CG Revenue (Hercules)	94,520.40
2150 · Payroll related Liabilites	590.44
Total Other Current Liabilities	<u>103,763.84</u>
Total Current Liabilities	<u>145,536.24</u>
Total Liabilities	145,536.24
Equity	
Net Income	444,114.90
Total Equity	<u>444,114.90</u>
TOTAL LIABILITIES & EQUITY	<u>589,651.14</u>

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
July through September 2016

					TOTAL	
	Jul 16	Aug 16	Sep 16	Year to Date	Budget	Variance
Income						
4100 - Available Beginning Cash	356,583.05	0.00	0.00	356,583.05	385,000.00	-28,416.95
4140 - Campground Revenue						
4141 - RV Sites- Taxable	44,069.01	37,305.92	38,368.22	119,743.15	259,000.00	-139,256.85
4142 - RV Sites -Non Taxable	19,133.98	29,810.07	19,982.21	68,926.26	92,000.00	-23,073.74
4143 - RV Site - Add'l revenue	1,517.01	980.04	735.49	3,232.54	5,000.00	-1,767.46
4144 - Transient Room Tax	5,335.71	4,551.05	4,698.06	14,584.82	27,500.00	-12,915.18
4145 - Reservation Fees	4,260.00	3,750.00	4,410.00	12,420.00	16,500.00	-4,080.00
Total 4140 - Campground Revenue	74,315.71	76,397.08	68,193.98	218,906.77	400,000.00	-181,093.23
4150 - Leases						
4151 - Building Lease - 1499 Bay St	1,200.00	1,200.00	1,200.00	3,600.00	15,000.00	-11,400.00
4152 - Building Lease - 080A Harbor St	1,200.00	1,200.00	1,200.00	3,600.00	14,400.00	-10,800.00
4153 - Wharf lease - ICM	4,129.90	4,129.90	4,129.90	12,389.70	49,560.00	-37,170.30
4154 - Wharf lease - Mo's	8,481.59	8,481.59	8,481.59	25,444.77	102,040.00	-76,595.23
4155 - Concessions	2,500.00	2,487.50	2,212.50	7,200.00	9,000.00	-1,800.00
4156 - Docking Lease	100.00	100.00	100.00	300.00	0.00	300.00
Total 4150 - Leases	17,611.49	17,598.99	17,323.99	52,534.47	190,000.00	-137,465.53
4160 - Moorage						
4162 - Commercial Moorage	1,383.38	1,752.64	1,684.69	4,820.71	14,400.00	-9,579.29
4163 - Sport Moorage	6,851.30	14,276.38	19,444.48	40,572.16	64,600.00	-24,027.84
4165 - Liveaboard Fees	120.00	120.00	120.00	360.00	1,000.00	-640.00
Total 4160 - Moorage	8,354.68	16,149.02	21,249.17	45,752.87	80,000.00	-34,247.13
4170 - Storage						
4171 - Outside storage	223.09	173.09	173.09	569.27	2,000.00	-1,430.73
4172 - Indoor Storage	1,890.00	1,975.00	2,265.00	6,130.00	18,000.00	-11,870.00
Total 4170 - Storage	2,113.09	2,148.09	2,438.09	6,699.27	20,000.00	-13,300.73
4190 - Marine Fuel						
4191 - Diesel	3,074.37	496.09	1,126.47	4,696.93	6,000.00	-1,303.07

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
 July through September 2016

					TOTAL	
	Jul 16	Aug 16	Sep 16	Year to Date	Budget	Variance
4192 · Gas, Non-ethanol	1,058.03	6,029.72	12,736.12	19,823.87	44,000.00	-24,176.13
Total 4190 · Marine Fuel	4,132.40	6,525.81	13,862.59	24,520.80	50,000.00	-25,479.20
4200 · Other Facility Income						
4210 · Parking Income	849.76	3,207.10	4,019.13	8,075.99	12,000.00	-3,924.01
4220 · Dump Station Fees	90.00	1,093.50	60.00	1,243.50	4,000.00	-2,756.50
4230 · Gazebo Rental	25.00	0.00	0.00	25.00	0.00	25.00
4240 · Vending Sales	938.75	1,664.00	1,483.16	4,085.91	7,000.00	-2,914.09
4250 · Forklift & Hoist	75.00	0.00	0.00	75.00	250.00	-175.00
4252 · Seafood Seller Permits	200.00	0.00	0.00	200.00	100.00	100.00
4253 · Charter/Guide Permit	100.00	700.00	200.00	1,000.00	150.00	850.00
4270 · Retail Sales	130.00	129.00	181.00	440.00	1,000.00	-560.00
4300 · Cash Over/Short	-52.00	169.62	-102.44	15.18	0.00	15.18
Total 4200 · Other Facility Income	2,356.51	6,963.22	5,840.85	15,160.58	24,500.00	-9,339.42
4500 · Levied Taxes						
4510 · Current Levied Taxes	226.52	466.87	360.24	1,053.63	280,000.00	-278,946.37
4520 · Prior Years Levied Taxes	169.87	386.75	276.23	832.85	4,000.00	-3,167.15
4525 · Levied Tax Interest	41.12	110.08	80.32	231.52	0.00	231.52
Total 4500 · Levied Taxes	437.51	963.70	716.79	2,118.00	284,000.00	-281,882.00
4515 · State Forest Sales	0.00	356.88	0.00	356.88	0.00	356.88
4540 · Interest Income	22.25	24.76	26.51	73.52	500.00	-426.48
4550 · Maintenance Assistance Program	0.00	0.00	19,000.00	19,000.00	19,000.00	0.00
4600 · Miscellaneous Income	1,094.92	3,807.40	1,123.30	6,025.62	10,000.00	-3,974.38
4650 · Sale of Surplus Equipment	400.00	0.00	806.64	1,206.64	0.00	1,206.64
4840 · Grants	0.00	4,381.05	500.00	4,881.05	0.00	4,881.05
Total Income	467,421.61	135,316.00	151,081.91	753,819.52	1,463,000.00	-709,180.48
Gross Profit	467,421.61	135,316.00	151,081.91	753,819.52	1,463,000.00	-709,180.48

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
 July through September 2016

					TOTAL	
	Jul 16	Aug 16	Sep 16	Year to Date	Budget	Variance
Expense						
5000 - Personal Services						
5020 - Port Manager	5,208.34	5,208.34	8,201.79	18,618.47	65,000.00	-46,381.53
5030 - Administrative Assistant	3,426.72	3,348.84	5,295.85	12,071.41	40,495.00	-28,423.59
5036 - Project Coordinator	0.00	0.00	0.00	0.00	29,246.00	-29,246.00
5045 - Services Lead	2,617.20	2,583.00	3,985.20	9,185.40	29,960.00	-20,774.60
5050 - Office Assistant	0.00	0.00	1,137.00	1,137.00	0.00	1,137.00
5061 - Campground Staff	1,475.21	2,136.76	3,372.70	6,984.67	12,840.00	-5,855.33
5075 - Maintenance I Lead	3,686.00	3,686.00	5,529.00	12,901.00	44,230.00	-31,329.00
5076 - Maintenance II	2,817.05	2,694.56	4,183.46	9,695.07	31,842.00	-22,146.93
5077 - Maintenance III	1,816.08	1,895.04	1,752.91	5,464.03	23,471.00	-18,006.97
5078 - Groundskeeper	899.78	1,112.51	1,288.63	3,300.92	29,009.00	-25,708.08
5110 - Payroll taxes	1,962.61	2,026.35	3,059.60	7,048.56	31,220.00	-24,171.44
5180 - Health Insurance	3,600.02	3,605.81	3,594.98	10,800.81	49,303.00	-38,502.19
5181 - Life Insurance	15.05	15.05	15.05	45.15	1,500.00	-1,454.85
5182 - Dental Insurance	349.85	330.24	330.26	1,010.35	4,530.00	-3,519.65
5190 - Workers Compensation Insurance	6,952.57	0.00	0.00	6,952.57	8,000.00	-1,047.43
5251 - Applicant Expenses	29.70	0.00	0.00	29.70	154.00	-124.30
5270 - Retirement	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
5275 - Compensated absences	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
5280 - Overtime	0.00	0.00	0.00	0.00	3,000.00	-3,000.00
Total 5000 - Personal Services	34,856.18	28,642.50	41,746.43	105,245.11	413,800.00	-308,554.89
5300 - Material and Services						
5260 - Employee Training	0.00	0.00	50.00	50.00	1,500.00	-1,450.00
5310 - Grant Expenses	0.00	500.00	0.00	500.00	2,500.00	-2,000.00
5340 - Advertising	239.15	4,303.31	1,011.83	5,554.29	12,000.00	-6,445.71
5345 - Web Site	0.00	0.00	0.00	0.00	2,000.00	-2,000.00
5350 - Office Supplies	263.13	162.30	257.90	683.33	3,000.00	-2,316.67
5360 - Operation Supplies	788.62	2,693.72	1,762.46	5,244.80	15,000.00	-9,755.20
5370 - Marine Fuel	2,091.90	4,348.70	11,002.57	17,443.17	45,000.00	-27,556.83

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
 July through September 2016

					TOTAL	
	Jul 16	Aug 16	Sep 16	Year to Date	Budget	Variance
5410 - Audit	0.00	0.00	0.00	0.00	8,000.00	-8,000.00
5420 - Accounting Service	0.00	257.75	94.50	352.25	2,000.00	-1,647.75
5430 - Legal Services	1,455.50	710.00	500.00	2,665.50	5,000.00	-2,334.50
5436 - Cost of Retail Items	0.00	125.00	0.00	125.00	1,000.00	-875.00
5450 - Insurance - General	0.00	0.00	0.00	0.00	50,000.00	-50,000.00
5470 - Contracted Services	2,964.69	1,876.36	891.00	5,732.05	13,000.00	-7,267.95
5510 - Travel & Meeting Expense	770.99	1,325.43	935.47	3,031.89	10,000.00	-6,968.11
5520 - Dues/Subscriptions	2,245.58	1,256.20	5,705.63	9,207.41	17,000.00	-7,792.59
5530 - Public Relations	466.00	1,625.93	265.00	2,356.93	3,500.00	-1,143.07
5540 - Events	2,652.98	1,595.16	1,562.65	5,810.79	3,000.00	2,810.79
5550 - Telephone Expense	630.05	556.74	655.84	1,842.63	9,000.00	-7,157.37
5610 - Property Taxes	0.00	0.00	0.00	0.00	14,000.00	-14,000.00
5620 - Transient Room Tax	4,410.95	0.00	6,531.42	10,942.37	25,000.00	-14,057.63
5700 - Facilities	6,788.41	4,872.37	4,402.52	16,063.30	50,000.00	-33,936.70
5701 - MAP Repairs	543.51	723.71	317.01	1,584.23	14,000.00	-12,415.77
5730 - Tool & Equipment Purchase	114.95	1,321.13	-19.51	1,416.57	3,000.00	-1,583.43
5750 - Equipment Rental	91.00	1,752.78	887.06	2,730.84	9,000.00	-6,269.16
5790 - Equipment Repairs	2,162.00	0.00	111.95	2,273.95	8,000.00	-5,726.05
5800 - Utilities	7,046.67	15,462.61	13,695.98	36,205.26	120,000.00	-83,794.74
5900 - State Lease Fees	0.00	11,617.94	0.00	11,617.94	15,000.00	-3,382.06
5940 - Election Expense	0.00	0.00	0.00	0.00	3,000.00	-3,000.00
5950 - Miscellaneous	1,492.73	2,523.64	2,852.23	6,868.60	19,500.00	-12,631.40
Total 5300 - Material and Services	37,218.81	59,610.78	53,473.51	150,303.10	483,000.00	-332,696.90
6700 - Contingency	0.00	0.00	0.00	0.00	100,000.00	-100,000.00
7000 - Debt Service						
7215 - MNIF (Dredging) #524016	0.00	0.00	0.00	0.00	5,880.00	-5,880.00
7216 - PRLF (MSLTD) #525186	11,599.93	0.00	0.00	11,599.93	46,400.00	-34,800.07
7225 - Banner Bank (PVIP) 1000214241	1,499.92	1,499.92	1,499.92	4,499.76	18,000.00	-13,500.24
7230 - PRLF Loan (Wharf) #525196	0.00	7,424.94	0.00	7,424.94	29,950.00	-22,525.06
7270 - SPWF (Bdwb Prj) L0004	0.00	0.00	0.00	0.00	15,970.00	-15,970.00
Total 7000 - Debt Service	13,099.85	8,924.86	1,499.92	23,524.63	116,200.00	-92,675.37

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
 July through September 2016

					TOTAL	
	Jul 16	Aug 16	Sep 16	Year to Date	Budget	Variance
7600 - Unappropriated Ending Fund Bal	0.00	0.00	0.00	0.00	250,000.00	-250,000.00
7700 - Transfer to other funds	0.00	100,000.00	0.00	100,000.00	100,000.00	0.00
Total Expense	85,174.84	197,178.14	96,719.86	379,072.84	1,463,000.00	-1,083,927.16
Net Income	382,246.77	-61,862.14	54,362.05	374,746.68	0.00	374,746.68

Port of Siuslaw
Profit & Loss Budget vs. Actual - Capital Maint Fund
 July through September 2016

	TOTAL					
	Jul 16	Aug 16	Sep 16	Year to Date	Budget	Variance
Income						
4540 - Interest Income	0.00	0.00	11.17	11.17	0.00	11.17
4700 - Incoming Transfer	0.00	100,000.00	0.00	100,000.00	100,000.00	0.00
Total Income	0.00	100,000.00	11.17	100,011.17	100,000.00	11.17
Gross Profit	0.00	100,000.00	11.17	100,011.17	100,000.00	11.17
Expense						
6000 - Capital Outlay						
6130 - Land						
6138 - Nopal Parking Lot	19,072.00	0.00	0.00	19,072.00	25,000.00	-5,928.00
6144 - C Row Erosion	0.00	0.00	11,570.95	11,570.95	50,000.00	-38,429.05
Total 6130 - Land	19,072.00	0.00	11,570.95	30,642.95	75,000.00	-44,357.05
6150 - Facilities						
6155 - Wharf/Bdwk Fire System	0.00	0.00	0.00	0.00	20,000.00	-20,000.00
Total 6150 - Facilities	0.00	0.00	0.00	0.00	20,000.00	-20,000.00
Total 6000 - Capital Outlay	19,072.00	0.00	11,570.95	30,642.95	95,000.00	-64,357.05
7600 - Unappropriated Ending Fund Bal	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
Total Expense	19,072.00	0.00	11,570.95	30,642.95	100,000.00	-69,357.05
Net Income	-19,072.00	100,000.00	-11,559.78	69,368.22	0.00	69,368.22

	Campground 2013/2014			Campground 2014/2015			Campground 2015/2016			Campground 2016/2017		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	61%	61%	1989	72%	72%	2318	79%	79%	2448	74%	74%	2314
AUG	84%	73%	2728	90%	81%	2890	91%	85%	2812	88%	81%	2750
SEPT	83%	76%	2619	90%	84%	2795	88%	86%	2651	92%	90%	2776
OCT	38%	67%	1242	45%	74%	1462	49%	77%	1527			
NOV	18%	57%	567	24%	64%	753	26%	67%	770			
DEC	17%	50%	550	23%	57%	748	17%	58%	514			
JAN	26%	47%	860	29%	53%	920	20%	53%	621			
FEB	25%	44%	734	34%	51%	939	22%	49%	634			
MAR	27%	42%	875	39%	50%	1211	23%	46%	729			
APR	29%	41%	910	38%	48%	1134	28%	44%	838			
MAY	34%	40%	1100	37%	47%	1130	36%	44%	1132			
JUN	39%	40%	1210	45%	47%	1362	46%	44%	1396			
TL YTD	40%	40%	15384	47%	47%	17662	44%	44%	16072			
REV YTD	\$350,021			\$408,911			\$424,844			\$215,831		

	Hiker/Biker 2015/16		2016/17	
	Guest	\$	Guest	\$
JULY	51	\$677	31	\$388
AUG	27	\$372	41	\$590
SEPT	19	\$346	18	\$244
OCT	26	\$326		
NOV	2	\$16		
DEC	2	\$24		
JAN	6	\$88		
FEB	1	\$8		
MAR	0	\$0		
APR	9	\$88		
MAY	13	\$136		
JUN	21	\$256		
Total	177	\$2,337		

	Moorage 2015/16			Moorage 2016/17		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	45%	45%	1669	41%	41%	1528
AUG	71%	58%	2635	68%	55%	2496
SEPT	95%	70%	3394	93%	81%	3312
OCT	75%	72%	2752			
NOV	32%	64%	1132			
DEC	31%	58%	1140			
JAN	31%	54%	1144			
FEB	31%	51%	1052			
MAR	31%	49%	1153			
APR	30%	47%	1058			
MAY	31%	46%	1157			
JUN	35%	45%	1260			
TL YTD	45%	42%	19546			
REV YTD	\$102,520			\$47,843		

**Port of Siuslaw
Resolution 10-19-16**

A Resolution to Declare Surplus Items

WHEREAS, the Board of Commissioners may declare unused equipment or materials as “surplus” if it is not needed for public use; and

IT IS HEREBY RESOLVED that the Board of Commissioners hereby finds that the following items are not needed for public use and are surplus, and further authorizes the Port Manager to dispose of the items in the manner that is most advantageous to the Port of Siuslaw;

Item #	Description
1	F/V ESTER
2	10 flower basket frames

Approved and adopted by the Port of Siuslaw Board of Commissioners on the 19thth day of October 2016.

By: _____
Ron Caputo, Commission President

Attest: _____
David Huntington, Commission Secretary

Shippers "reeling" from Hanjin collapse



SEPTEMBER 19, 2016 — A South Korean judge today ordered all Hanjin Shipping chartered vessels that have completed unloading their cargo to cancel their charter agreements and return to their owners. Sixty of the 97 containerships in the Hanjin fleet are chartered in.

Meantime, as efforts by courts and other to sort out the Hanjin mess continue, shippers are "reeling" from the effects of the collapse, according to Oslo-based Xeneta, which crowdsources shipping rate data from more than 600 major international businesses,

Xeneta says many these businesses have now been hit by stranded inventory, rising prices and – in a shock development

for a sector struggling with structural overcapacity – claims of under-capacity from the remaining liners.

Xeneta is a global benchmarking and market intelligence platform for containerized ocean freight. Its community of shippers provide it with up-to-date information across over 17 million contracted rates, covering more than 60,000 port-to-port pairings. This gives it, and its customers looking to negotiate the best rates, a real-time snapshot of the market.

That snapshot isn't pleasant viewing for shippers right now.

"The Hanjin saga has the potential to redefine the container shipping landscape," says Xeneta CEO Patrik Berglund. "For an industry that has struggled with collapsing rates, severe overcapacity (8.1% at the beginning of 2016) and devastated profit margins – with even Maersk down 90% year on year for the second quarter - this marks an opportunity to finally regain the upper hand at the negotiating table.

"Hanjin's failure resulted in an immediate capacity reduction of up to 8% in transpacific and Asian-European routes and this gives competitors an obvious fillip. We've seen 2M (MSC and Maersk) moving to launch a new transpacific service, while the feedback we've received from our community details rising rates, stretched capacity, claims of broken contracts – when agreed at low prices – and a need to go to the spot market, where quotes of between one and three months are not being contracted.

"In many ways the market has been turned on its head. Now it's the liners flexing their muscles again. The question is, how long will this last?"

Berglund says that for many in the Xeneta community it's the stranded inventory that's the number one priority, with an estimated \$14.5 billion of goods, belonging to some 8,300 different companies, marooned on vessels worldwide

Many of Xeneta's customers have "hundreds of containers" stranded at sea.

Shippers also have longer term concerns.

"Short term rates were already rising on the main Far East Asian to North European port route, the world's most important trade channel, since hitting lows in March," says Berglund. "Then the market average price for a 40' container stood at \$552, in late August it climbed to \$1,172 and now its \$1,834. Transpacific routes have climbed from \$839 in March to \$1,887 now.

"As the year comes to an end the tendering/bidding season starts for many European shippers," he says. "This will be a wake up call for the large-volume shippers who have maybe become accustomed to basking in long-term contracts at low rates. In a changed market the carriers won't be as accommodating. Last term's prices will suddenly be a distant memory."