

AGENDA
PORT OF SIUSLAW COMMISSION MEETING

Wednesday, July 21, 2021 7:00pm
Port of Siuslaw Conference Room
100 Harbor St, Florence, OR 97439

Terry Duman, President; Mike Buckwald, Secretary,
Bill Meyer, 1st VP, Robert Ward, Treasurer
Craig Zolezzi, 2nd VP

Call to Order

Duman

Public Comment: *This is an opportunity for members of the audience to bring to the Commission's attention any item not otherwise listed on the Agenda. Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.*

1. Approval of the Agenda by consent

Duman

2. Approval of the Minutes by consent

Duman

- a. 6-16-21 meeting minutes draft
- b. 6-16-21 work session minutes draft
- c. 7-6-21 work session minutes draft

3. Approval of the financials by consent

Stewart

- a. Checks printed in June were \$80,334.20
- b. Occupancy for Campground was up 4% and moorage stayed the same at 38%
- c. Committee Assignments

4. Manager and Commissioner Reports

Public Comment: *Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.*

Upcoming Meetings and Conferences

- August 18, 2021 Commission Meeting 7:00pm

Adjourn

Duman

MINUTES
PORT OF SIUSLAW COMMISSION MEETING

Wednesday, June 16, 2021 7:00pm

Port of Siuslaw Conference Room

100 Harbor St, Florence, OR 97439 OR

These minutes will be reviewed for approval at the 7-21-21 meeting

Via zoom - Terry Duman, President; Mike Buckwald, Secretary, Craig Zolezzi, 2nd VP

In person - Bill Meyer, 1st VP, Robert Ward, Treasurer

Join Zoom Meeting

<https://zoom.us/j/93731537071?pwd=NnlqVGRqQkpxNjBSczNtaE1LZDI6dz09>

Call to Order 7:01

Public Comment: *none*

- 1. Approval of the Agenda with change** – Meyer requested that Kelli Weese’s presentation go before Dean Lundie’s presentation
- 2. City of Florence/Port of Siuslaw Enterprise Zone Resolution 6-16-21** - Kelli Weese
Weese explained the enterprise zones in Florence and what the enterprise zone application requires for tax abatement. Resolution 6-16-21 is for authorizing the submission of the application for the designation of the Florence Enterprise Zone. Buckwald wanted to know if the zone area is the same as ten (10) years ago. Weese said it is. Duman wanted to know how many businesses take advantage of this. Weiss said not many, there has only been a couple in her tenure. Motion was made by Ward to approve Resolution 6-16-21 as presented. Second by Duman and roll call vote was unanimous.
- 3. Sea Scouts Presentation** – Dean Lundie via zoom
Lundie said he has been working on the Sea Scout program for the past 15 years. He mentioned they have one sailboat and one power boat that he would like the Port to supply berths for. Lundie said the Sea Scouts is for kids 14 to 18 years of age and is specific to water and boating education. Currently they have five (5) kids involved. Ward said he is in support of the program. Duman and Buckwald agreed. Ward said to make sure there is a contract and insurance requirements provided. Huntington said we would have to see if there were slips available. Meyer asked the Commission and all agreed to have Huntington work with Lundie.
- 4. Approval of the Minutes by consent**
- 5. Approval of the Financials by consent**
 - a. Checks printed in May were \$106,248.93
 - b. Occupancy for campground was 2% over last year and moorage was down 1%
Stewart mentioned that we have one month to go in our budget, and we are looking really good.
- 6. Board of Commissioners**
 - a. Positions – Ward made motion to keep the positions as they are. Second by Buckwald and vote was unanimous.
 - b. Annual meeting schedule – motion made by Ward to accept the meeting schedule as presented, second by Buckwald and vote was unanimous.
 - c. Committee assignments – Commission wanted to see the assignments from last year and postponed the assignments to the 7-21-21 meeting.

- 7. Manager and Commissioner reports** – Huntington said the 4th of July is on again and we have a meeting with the Police department and the Chamber to coordinate the events. Meyer thanked Huntington and staff for keeping spaces available and knows the Chamber and the City appreciate it also. Huntington said we have also made the Boardwalk available for the Habitat for Humanity.

Public Comment: *none*

Adjourn 7:39pm

MINUTES
PORT OF SIUSLAW WORK SESSION

Wednesday, June 16, 2021 5:00pm

Port of Siuslaw Conference Room

100 Harbor St, Florence, OR 97439 OR

These minutes will be reviewed for approval at the 7-21-21 meeting

Terry Duman, President;
Bill Meyer, 1st VP, Robert Ward, Treasurer
Craig Zolezzi, 2nd VP
Mike Buckwald, Secretary

Call to Order 5:01pm

Public Comment: *none*

- 1. Approval of the Agenda by consent**
- 2. Lane Council of Governments – Strategic Business Plan**

Double click each one below to review the work session.



Board_Memo_Pack
et_for_June16.pdf



Board Meeting
PPT_June 16_For_Me



6-16-21 Work
Session Audio.MP3

Adjourn 6:00pm

MINUTES

PORT OF SIUSLAW WORK SESSION

Tuesday July 6, 2021 following Executive Session
Port of Siuslaw Conference Room
100 Harbor St, Florence, OR 97439

These minutes will be reviewed for approval and the 7-21-21 regular meeting

Terry Duman, President; Mike Buckwald, Secretary,
Bill Meyer, 1st VP
Craig Zolezzi, 2nd VP
Absent: Robert Ward, Treasurer

Call to Order 5:22pm

- 1. Action, if any, from Executive Session.** Motion made by Meyer that the Port of Siuslaw authorize David Huntington to enter into the sale of the Pacific View Industrial Property namely tax lots 18-12-22-00-00701, 18-12-22-23-01000 and 18-12-22-23-01201 for the agreed upon price of \$550,000.00 from Mr. Mike Aronson. Meyer added to the motion that the agreement must be modified showing that Tim Sapp represents the buyer only and not the Port of Siuslaw. Second by Zolezzi and vote was unanimous. Duman congratulated the Commission on the sale of the property.

Public Comment: *none*

Adjourn 5:27pm

Port of Siuslaw
Combined Balance Sheet
As of June 30, 2021

	Jun 30, 21
ASSETS	
Current Assets	
Checking/Savings	
1006 · Umpqua General Checking	28,600.80
1007 · Umpqua Savings	176,382.87
1009 · Umpqua MMA General Fund	1,235,313.82
1011 · Umpqua MMA ICM	5,179.36
1070 · Petty Cash	1,000.00
Total Checking/Savings	1,446,476.85
Other Current Assets	
1130 · Inventory - Gas	4,467.30
1140 · Inventory - Diesel	2,063.10
1220 · Accounts Receivable	17,753.98
1250 · Taxes receivable	49,177.00
1450 · Prepaid insurance	18,865.50
1499 · Undeposited Funds	1,059.19
Total Other Current Assets	93,386.07
Total Current Assets	1,539,862.92
Fixed Assets	
1510 · Land	2,617,874.00
1515 · Land Improvements	1,967,044.50
1520 · Buildings & Docks	7,940,393.56
1525 · Equipment & Vehicles	753,005.71
1600 · Accumulated Depreciation	-690,873.00
1615 · Accum Depr - Land Improvements	-1,321,558.70
1620 · Accum Depr - Buildings & Docks	-4,731,734.33
1625 · Accum Depr - Equip & Vehicles	-706,731.44
Total Fixed Assets	5,827,420.30
TOTAL ASSETS	7,367,283.22
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · *Accounts Payable	20,704.09
Total Accounts Payable	20,704.09
Credit Cards	
2021 · Port Credit Card 1	4,981.54
Total Credit Cards	4,981.54
Other Current Liabilities	
2030 · Deposits Held	7,360.00
2040 · Gift Certificates	100.00
2045 · Unearned CG Revenue (Hercules)	292,572.11
2050 · Deferred Compensation Plan NRS	9,281.63
2155 · Oregon Statewide Transit Tax	-36.65
2495 · Current Ptn of Lon-Term Debt	62,177.90
Total Other Current Liabilities	371,454.99
Total Current Liabilities	397,140.62
Long Term Liabilities	
2380 · Long-Term Debt current portion	-62,177.90
2390 · OBD Loan L0004 Bdwk	67,234.42
2440 · OBD Loan 524016 Dredging	45,996.96
2491 · OBD Loan 525186 MSLTD	376,532.57
2492 · OBD Loan 525196 Wharf	282,981.69
2993 · BB Loan 1000214241 PVIP	186,014.26

Port of Siuslaw
Combined Balance Sheet
As of June 30, 2021

	<u>Jun 30, 21</u>
Total Long Term Liabilities	896,582.00
Total Liabilities	1,293,722.62
Equity	
3300 · Invested in Capital Assets	4,738,587.40
3900 · Fund Balance	-100,192.09
Net Income	1,435,165.29
Total Equity	6,073,560.60
TOTAL LIABILITIES & EQUITY	<u>7,367,283.22</u>

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
July 2020 through June 2021

													TOTAL		
	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	Year to Date	Budget	Variance
Income															
4100 - Available Beginning Cash	948,963.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	948,963.00	948,963.00	0.00
4140 - Campground Revenue	114,163.67	122,833.35	116,426.62	65,349.73	24,751.49	19,118.44	21,575.52	23,888.06	37,854.43	49,485.13	62,035.16	102,008.31	759,489.91	440,000.00	319,489.91
4150 - Leases	14,602.08	14,602.08	14,602.08	14,602.08	14,602.08	14,602.08	14,502.08	14,089.90	14,914.26	14,902.08	11,975.08	11,975.08	169,970.96	175,225.00	-5,254.04
4160 - Moorage	11,797.51	14,764.10	19,939.52	9,605.24	4,615.53	4,545.74	4,655.89	3,976.00	4,363.43	4,109.56	5,363.12	8,996.86	96,732.50	74,000.00	22,732.50
4170 - Storage	148.36	148.36	148.36	148.36	748.36	448.36	148.36	148.36	148.36	380.86	148.16	148.24	2,912.50	1,600.00	1,312.50
4190 - Marine Fuel	2,920.62	3,793.32	9,886.61	3,868.64	81.97	0.00	0.00	0.00	0.00	0.00	520.83	-413.58	20,658.41	15,000.00	5,658.41
4200 - Other Facility Income	3,520.47	4,430.73	4,319.00	5,836.15	1,123.00	984.78	800.17	165.00	918.49	929.57	1,091.83	2,666.46	26,785.65	14,000.00	12,785.65
4500 - Levied Taxes															
4510 - Current Levied Taxes	11,764.00	459.52	404.28	380.04	120,639.12	190,243.88	6,627.62	2,043.85	7,988.45	1,419.80	1,219.66	6,068.00	349,258.22	325,900.00	23,358.22
4520 - Prior Years Levied Taxes	145.38	381.17	285.75	284.29	770.71	457.60	320.85	297.66	369.65	301.04	289.39	720.62	4,624.11	3,500.00	1,124.11
4525 - Levied Tax Interest	317.72	90.50	71.40	99.50	85.97	43.18	62.00	71.64	71.40	68.20	64.49	71.72	1,117.72	500.00	617.72
Total 4500 - Levied Taxes	12,227.10	931.19	761.43	763.83	121,495.80	190,744.66	7,010.47	2,413.15	8,429.50	1,789.04	1,573.54	6,860.34	355,000.05	329,900.00	25,100.05
4515 - State Forest Sales	0.00	0.00	16,517.61	0.00	5,937.31	0.00	0.00	30.53	0.00	-5,987.63	15,996.84	0.00	32,494.66	20,000.00	12,494.66
4540 - Interest Income	189.61	194.68	200.83	218.18	174.95	155.34	154.64	88.85	98.77	48.89	49.79	49.10	1,623.63	5,000.00	-3,376.37
4550 - Maintenance Assistance Program	0.00	0.00	0.00	19,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19,000.00	19,000.00	0.00
4600 - Miscellaneous Income	29.56	186.58	80.25	5,722.96	90.21	566.99	1,336.92	226.98	4,148.67	-74.46	205.23	144.80	12,664.69	10,000.00	2,664.69
4750 - Business Oregon Reimb Fund	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,356.00	0.00	0.00	859.00	0.00	7,215.00	33,750.00	-26,535.00
Total Income	1,108,561.98	161,884.39	182,882.31	125,115.17	173,620.70	231,166.39	50,184.05	51,382.83	70,875.91	65,583.04	99,818.58	132,435.61	2,453,510.96	2,086,438.00	367,072.96
Gross Profit	1,108,561.98	161,884.39	182,882.31	125,115.17	173,620.70	231,166.39	50,184.05	51,382.83	70,875.91	65,583.04	99,818.58	132,435.61	2,453,510.96	2,086,438.00	367,072.96
Expense															
5000 - Personal Services															
5020 - Port Manager	8,531.25	2,843.75	5,687.50	5,687.50	5,687.50	5,904.30	6,000.00	6,000.00	6,000.00	9,000.00	3,000.00	6,000.00	70,341.80	70,997.00	-655.20
5030 - Administrative Assistant	5,739.36	1,967.68	3,980.08	3,938.16	3,764.08	4,152.17	4,173.94	3,801.20	3,577.60	6,078.12	1,788.80	3,968.90	46,930.09	45,428.00	1,502.09
5045 - Services Lead	3,100.16	1,464.32	2,936.96	2,932.80	2,795.52	2,377.94	0.00	0.00	1,064.96	4,259.84	1,331.20	2,928.64	25,192.34	35,693.00	-10,500.66
5050 - Office Assistant	3,522.40	1,397.76	2,562.56	2,446.08	2,628.08	2,662.88	2,562.56	2,679.04	2,329.60	3,727.36	1,281.28	2,548.00	30,347.60	32,448.00	-2,100.40
5075 - Maintenance I Lead	5,885.44	2,023.12	4,230.16	3,862.32	4,046.24	4,630.88	4,046.24	4,230.16	3,678.40	5,885.44	2,023.12	4,230.16	48,771.68	49,732.00	-960.32
5079 - Maint II / Staff	4,607.68	1,555.84	3,111.68	3,111.68	2,970.24	3,328.48	3,253.12	2,970.24	2,828.80	4,808.96	1,414.40	3,111.68	37,072.80	37,856.00	-783.20
5080 - Maint III / groundskeeper	2,132.90	0.00	0.00	0.00	0.00	838.19	2,240.00	2,184.00	2,256.65	4,024.35	1,366.20	2,613.60	17,655.89	32,448.00	-14,792.11
5110 - Payroll taxes	3,550.28	1,187.57	2,237.11	2,180.29	2,098.43	2,142.27	2,383.61	3,949.52	2,303.31	4,007.13	1,293.97	2,693.77	30,027.26	30,500.00	-472.74
5180 - Health Insurance	3,508.14	3,508.14	3,508.14	3,508.14	3,508.14	3,508.14	3,508.14	3,508.14	3,508.14	3,508.14	3,508.14	3,718.44	42,307.98	50,000.00	-7,692.02
5181 - Life Insurance	14.22	14.22	14.22	14.22	14.22	14.22	14.22	14.22	14.22	14.22	14.22	14.22	170.64	200.00	-29.36
5182 - Dental Insurance	308.76	308.76	308.76	308.76	308.76	308.76	308.76	308.76	308.76	308.76	308.76	314.94	3,711.30	4,500.00	-788.70
5190 - Workers Compensation Insurance	9,525.24	0.00	764.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,290.19	12,000.00	-1,709.81
5251 - Applicant Expenses	45.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18.00	63.75	0.00	63.75
5270 - Retirement	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,782.53	0.00	0.00	0.00	0.00	9,782.53	13,000.00	-3,217.47
5275 - Compensated absences	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
5280 - Overtime	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	-3,000.00
Total 5000 - Personal Services	50,471.58	16,271.16	29,342.12	27,989.95	27,821.21	29,868.23	28,490.59	39,427.81	27,870.44	45,622.32	17,330.09	32,160.35	372,665.85	422,802.00	-50,136.15
5300 - Material and Services	49,702.95	55,001.73	38,883.87	48,545.69	27,659.38	27,388.54	37,303.67	76,169.00	37,849.35	26,228.01	35,061.14	40,720.70	500,514.03	576,000.00	-75,485.97

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
July 2020 through June 2021

														TOTAL	
	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	Year to Date	Budget	Variance
6000 - Capital Outlay															
6050 - Office Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	321.05	321.05	0.00	321.05
6060 - Operations Equipment															
6061 - Laundry Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,049.62	0.00	0.00	0.00	8,049.62	0.00	8,049.62
Total 6060 - Operations Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,049.62	0.00	0.00	0.00	8,049.62	0.00	8,049.62
6130 - Land															
6136 - Campground Restrooms	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	175,000.00	-175,000.00
6139 - Harbor Parking Lot	0.00	7,825.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,825.00	20,000.00	-12,175.00
6146 - Landscape and Rock	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	219.94	2,815.32	3,035.26	10,000.00	-6,964.74
Total 6130 - Land	0.00	7,825.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	219.94	2,815.32	10,860.26	205,000.00	-194,139.74
6150 - Facilities															
6151 - Mo's Building	0.00	0.00	0.00	0.00	220.99	4,963.75	0.00	0.00	0.00	0.00	0.00	0.00	5,184.74	12,000.00	-6,815.26
6155 - Wharf/Bdwk Fire System	0.00	0.00	0.00	20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00	20,000.00	0.00
6157 - Business Oregon Fees	0.00	3,618.06	0.00	0.00	0.00	784.94	0.00	2,501.92	0.00	0.00	6,333.53	0.00	13,238.45	11,250.00	1,988.45
6158 - CG outer Circle Electrical Upgr	0.00	0.00	0.00	0.00	0.00	0.00	30,090.50	753.62	1,183.28	31,987.94	-3,145.17	1,552.07	62,422.24	75,000.00	-12,577.76
6159 - CG Pedestal Repairs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,200.00	0.00	0.00	13,200.00	17,000.00	-3,800.00
Total 6150 - Facilities	0.00	3,618.06	0.00	20,000.00	220.99	5,748.69	30,090.50	3,255.54	1,183.28	45,187.94	3,188.36	1,552.07	114,045.43	135,250.00	-21,204.57
Total 6000 - Capital Outlay	0.00	11,443.06	0.00	20,000.00	220.99	5,748.69	30,090.50	3,255.54	9,232.90	45,187.94	3,408.30	4,688.44	133,276.36	340,250.00	-206,973.64
6700 - Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	515,000.00	-515,000.00
7000 - Debt Service	13,031.98	8,856.99	1,432.05	13,031.98	30,694.21	1,432.05	13,031.98	8,856.99	1,432.05	13,031.98	8,856.99	1,432.05	115,121.30	115,150.00	-28.70
7600 - Unappropriated Ending Fund Bal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44,085.00	-44,085.00
7700 - Transfer to other funds	0.00	0.00	0.00	0.00	0.00	73,151.00	0.00	0.00	0.00	0.00	0.00	0.00	73,151.00	73,151.00	0.00
Total Expense	113,206.51	91,572.94	69,658.04	109,567.62	86,395.79	137,588.51	108,916.74	127,709.34	76,384.74	130,070.25	64,656.52	79,001.54	1,194,728.54	2,086,438.00	-891,709.46
Net Income	995,355.47	70,311.45	113,224.27	15,547.55	87,224.91	93,577.88	-58,732.69	-76,326.51	-5,508.83	-64,487.21	35,162.06	53,434.07	1,258,782.42	0.00	1,258,782.42

Port of Siuslaw
Profit & Loss Budget vs. Actual - Capital Maint Fund
 July 2020 through June 2021

														TOTAL	
	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	Year to Date	Budget	Variance
Income															
4100 - Available Beginning Cash	103,188.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	103,188.58	103,181.00	7.58
4540 - Interest Income	0.00	0.00	7.80	9.25	13.05	0.00	0.00	0.00	0.00	0.00	0.00	13.19	43.29	0.00	43.29
4700 - Incoming Transfer	0.00	0.00	0.00	0.00	0.00	73,151.00	0.00	0.00	0.00	0.00	0.00	0.00	73,151.00	73,151.00	0.00
Total Income	103,188.58	0.00	7.80	9.25	13.05	73,151.00	0.00	0.00	0.00	0.00	0.00	13.19	176,382.87	176,332.00	50.87
Gross Profit	103,188.58	0.00	7.80	9.25	13.05	73,151.00	0.00	0.00	0.00	0.00	0.00	13.19	176,382.87	176,332.00	50.87
Expense															
7600 - Unappropriated Ending Fund I	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	176,332.00	-176,332.00
Total Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	176,332.00	-176,332.00
Net Income	103,188.58	0.00	7.80	9.25	13.05	73,151.00	0.00	0.00	0.00	0.00	0.00	13.19	176,382.87	0.00	176,382.87

	Campground 2017/2018			Campground 2018/2019			Campground 2019/2020			Campground 2020-2021		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	78%	74%	2452	86%	78%	2862	78%	86%	2617	77%	78%	2939
AUG	93%	86%	2953	94%	90%	3052	89%	84%	2978	88%	83%	3357
SEPT	91%	87%	2784	88%	89%	2760	84%	84%	2724	88%	84%	3243
OCT	40%	76%	1267	43%	78%	1398	42%	73%	1393	47%	75%	1780
NOV	28%	66%	862	30%	68%	878	33%	65%	1059	20%	64%	752
DEC	24%	59%	752	32%	62%	1035	28%	59%	937	18%	56%	680
JAN	23%	54%	719	36%	58%	1168	25%	54%	842	20%	51%	742
FEB	24%	50%	688	39%	56%	1152	28%	51%	861	22%	48%	763
MAR	28%	48%	880	44%	55%	1417	25%	48%	847	30%	46%	1143
APR	31%	46%	951	39%	53%	1232	13%	45%	423	36%	45%	1324
MAY	45%	46%	1419	44%	52%	1418	13%	42%	417	40%	44%	1522
JUN	54%	47%	1659	45%	52%	1452	48%	42%	1566	69%	46%	2528
TL YTD	47%	47%	17386	52%	52%	19824	42%	42%	16664	46%	46%	20773
REV YTD	\$508,194.00			\$549,278.00			\$519,620.00			\$756,828.00		

	Moorage 2019/20			Moorage 2020-21		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	44%	37%	1608	48%	44%	1745
AUG	65%	55%	2413	63%	56%	2293
SEPT	79%	63%	2836	79%	63%	2796
OCT	43%	58%	1575	49%	60%	1790
NOV	28%	52%	994	26%	53%	915
DEC	27%	48%	992	23%	48%	852
JAN	26%	45%	961	23%	44%	846
FEB	26%	42%	903	24%	42%	783
MAR	26%	40%	934	24%	40%	878
APR	26%	39%	914	25%	38%	871
MAY	30%	38%	1088	28%	37%	1038
JUN	39%	38%	1367	38%	38%	1351
TL YTD	38%	38%	16585	38%	38%	16158
REV YTD	\$97,214.00			\$99,027.00		

Port of Siuslaw
Profit & Loss Prev Year Comparison
July 2020 through June 2021

	Jul '20 - Jun 21	Jul '19 - Jun 20	\$ Change	% Change
Income				
4100 · Available Beginning Cash	1,052,151.58	1,175,878.82	-123,727.24	-10.5%
4140 · Campground Revenue	759,489.91	523,803.33	235,686.58	45.0%
4150 · Leases	169,970.96	191,103.34	-21,132.38	-11.1%
4160 · Moorage	96,732.50	92,820.79	3,911.71	4.2%
4170 · Storage	2,912.50	9,032.70	-6,120.20	-67.8%
4190 · Marine Fuel	20,658.41	25,933.73	-5,275.32	-20.3%
4200 · Other Facility Income	26,785.65	25,274.99	1,510.66	6.0%
4500 · Levied Taxes	355,000.05	355,300.24	-300.19	-0.1%
4515 · State Forest Sales	32,494.66	36,019.70	-3,525.04	-9.8%
4540 · Interest Income	1,666.92	14,400.25	-12,733.33	-88.4%
4550 · Maintenance Assistance Program	19,000.00	19,000.00	0.00	0.0%
4600 · Miscellaneous Income	12,664.69	14,607.78	-1,943.09	-13.3%
4700 · Incoming Transfer	73,151.00	60,000.00	13,151.00	21.9%
4750 · Business Oregon Reimb Fund	7,215.00	0.00	7,215.00	100.0%
Total Income	2,629,893.83	2,543,175.67	86,718.16	3.4%
Gross Profit	2,629,893.83	2,543,175.67	86,718.16	3.4%
Expense				
5000 · Personal Services	372,665.85	357,650.69	15,015.16	4.2%
5300 · Material and Services	500,514.03	432,135.13	68,378.90	15.8%
6000 · Capital Outlay	133,276.36	531,927.00	-398,650.64	-74.9%
7000 · Debt Service	115,121.30	115,121.30	0.00	0.0%
7700 · Transfer to other funds	73,151.00	60,000.00	13,151.00	21.9%
Total Expense	1,194,728.54	1,496,834.12	-302,105.58	-20.2%
Net Income	1,435,165.29	1,046,341.55	388,823.74	37.2%

2020-2021 Committee Assignments

<u>Organization</u>	<u>Assigned</u>	<u>Alternate</u>	<u>Involvement / Issues</u>
*Lane Area Commission on Transportation	Zolezzi		Transportation issues affecting ODOT Region 2, Area 5
*Lane Council of Governments, LCOG	Buckwald		Voting delegate for interagency cooperation
*Oregon Coastal Zone Management Assn, OCZMA	Duman		Voting delegate for coastal planning issues
**Oregon Economic Development Assn, OEDA			Economic development training and cooperation
**Oregon Public Ports Association, OPPIA	Duman	Meyer	Lobby for state legislation and funding
**Siuslaw Watershed Council SWC	Meyer		Executive council member
**Pacific NW Waterways Assn, PNWA	Zolezzi		Federal transportation & trade, dredging
Florence Area Chamber of Commerce	Meyer		Business retention & recruitment, community marketing
Florence Urban Renewal Agency	Meyer		Representative contact
Pacific Coast Congress of Harbor Masters and Port Managers, PCC	Huntington	Meyer	Marina operations training and development
Special Districts Association of Oregon, SDAO	Stewart		Representative contact
West Lane Emergency Operations Group, WLEOG	Staff	Staff	Voting delegate for Emergency Response planning

*** Requires elected official representative**

**** Elected official recommended**

2021-2022 Committee Assignments

<u>Organization</u>	<u>Assigned</u>	<u>Alternate</u>	<u>Involvement / Issues</u>
*Lane Area Commission on Transportation			Transportation issues affecting ODOT Region 2, Area 5
*Lane Council of Governments, LCOG			Voting delegate for interagency cooperation
*Oregon Coastal Zone Management Assn, OCZMA			Voting delegate for coastal planning issues
**Oregon Economic Development Assn, OEDA			Economic development training and cooperation
**Oregon Public Ports Association, OPPO			Lobby for state legislation and funding
**Siuslaw Watershed Council SWC			Executive council member
**Pacific NW Waterways Assn, PNWA			Federal transportation & trade, dredging
Florence Area Chamber of Commerce			Business retention & recruitment, community marketing
Florence Urban Renewal Agency			Representative contact
Pacific Coast Congress of Harbor Masters and Port Managers, PCC			Marina operations training and development
Special Districts Association of Oregon, SDAO	Stewart		Representative contact
West Lane Emergency Operations Group, WLEOG	Staff	Staff	Voting delegate for Emergency Response planning

* Requires elected official representative

** Elected official recommended