

AGENDA
PORT OF SIUSLAW COMMISSION MEETING

Wednesday, January 23, 2019 7:00pm
Conference Room
100 Harbor St, Florence OR 97439

Commissioners
Terry Duman, President; Mike Buckwald, Secretary;
Bill Meyer, 1st VP, Craig Brandt, 2nd VP
Craig Zolezzi, Treasurer

1. **Call to Order** Duman
2. **Public Comment:** *This is an opportunity for members of the audience to bring to the Commission's attention any item not otherwise listed on the Agenda. Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.*
3. **Approval of the Agenda** Duman
4. **Approval of Minutes** Duman
 - a. 11-21-18 Regular Meeting Minutes
 - b. 12-5-18 Special Meeting Minutes
5. **Approval of the Financials** Stewart
 - a. Bills paid for December were \$55,007.42
 - b. Occupancy for Campground up 4% and moorage down 2% YTD
 - c. FEMA payment
6. **Andy Johnson – Coldwell Banker PVIP Property** Commission
7. **Continue discussions on blue storage buildings** Huntington
8. **Continue discussions on parking fees in the Nopal lot** Huntington
9. **Choose a Banking Facility from the following: (in no particular order)** Commission
 - a. US Bank
 - b. Washington Federal
 - c. Oregon Pacific Bank
 - d. Umpqua Bank
 - e. Banner Bank
10. **Manager and Commissioner Reports**
11. **Public Comment:** *Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.*

Upcoming Meetings and Conferences

- February 8th – 10th, 2019 SDAO Annual Conference, Sunriver Oregon
- February 21st, 2019 Local Budget Law, Coos Bay, Oregon
- February 20th, 2019 Port Commission Meeting

MINUTES
PORT OF SIUSLAW COMMISSION MEETING

Wednesday, November 21, 2018 7:00pm
Conference Room
100 Harbor St, Florence OR 97439

These minutes will be reviewed for approval at the December 19, 2018 meeting.

Commissioners
Terry Duman, President;
Bill Meyer, 1st VP, Craig Brandt, 2nd VP
Absent: Craig Zolezzi, Treasurer; Mike Buckwald, Secretary
Craig Zolezzi attended via phone

1. **Call to Order at 7:15pm** after Executive Session Duman
Action taken from Executive Session – Meyer made motion to make Huntington's salary \$65,000 annually after evaluation in Executive Session. Second by Zolezzi and Vote was unanimous.
2. **Public Comment:** *This is an opportunity for members of the audience to bring to the Commission's attention any item not otherwise listed on the Agenda. Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.*
3. **Approval of the Agenda** – approved by consent Duman
4. **Approval of Minutes by Consent** – approved by consent Duman
 - a. 10-17-18 Regular Meeting Minutes
 - b. 11-1-18 Special Meeting Minutes
5. **Approval of the Financials by Consent** – approved by consent Stewart
 - a. Bills paid for October were \$101,304.03 – Stewart explained why this months bills were in excess of normal.
 - b. Occupancy for Campground up 2% and moorage is down 4% YTD
6. **Amber Novelli Inquiry for expansion** – Novelli said her business is growing and wants to be open year round and would like to expand. She would like to purchase 6 of our old floating docks to have an outdoor seating area that would be fenced in and look nice. She will be adding to her menu also. On the opposite side of the crab shack, she would like to build a small cleaning station. Novelli said she has already gotten approval from the City. She is willing to pay an extra monthly amount per square foot. She would like to have a fire pit also. Brandt said there is no open flames allowed on the docks. Novelli then suggested a radiant heater. Meyer asked about the square footage she was thinking about. Novelli said approx. 21' X 30'. Meyer said we could probably lease the floats to her and not sell them. Duman wants the Manager to do the negotiations with Novelli regarding the upcoming lease and floating docks. The Commissioners agreed.
7. **Andy Johnson – Coldwell Banker** – Johnson was unable to attend but sent an email that Huntington went over with the Commission. The Commissioners still have questions and items to clarify with Johnson. Huntington said we could have him come to the next meeting.
8. **Banking Proposals**
 - a. US Bank
 - b. Washington Federal
 - c. Oregon Pacific Bank
 - d. Umpqua Bank
 - e. Banner BankStewart mentioned that there is an evaluation of each of the Banks for the Commissioners to review.

There won't be a decision made tonight but at the December meeting.

9. Merchant Services fees – credit cards

Stewart

Stewart explained how much money we pay each month for accepting credit cards. Washington Federal had a program where we could pass those fees to the customer saving us approx. \$1700 to \$2000 per month. Stewart checked with all the Banks that sent proposals and all offer that except Banner Bank. Zolezzi wants to know how much the equipment and/or software would cost. Stewart to get that information.

10. Schedule Special Meeting for Signe sometime between

December 3rd and 14th. The Commissioners decided to have a Special Meeting on December 5, 2018 at 6:00pm.

11. Manager and Commissioner Reports: Huntington met with Akin and Billiter Construction to go over the C Row Erosion project and time frame. The dock gates should be in by the 3rd of December. We are still moving forward with the dredging and waiting on the sediment analysis report. Meyer went to Chamber meeting and updated them on Port progress. He also went to the Urban Renewal meeting.

12. Public Comment: *Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.* There were no public comments.

Upcoming Meetings and Conferences

- Commission meeting December 19, 2018, Port Conference room
- February 8th – 10th, 2019 SDAO Annual Conference, Sunriver Oregon

Adjourn: President Duman adjourned the meeting at **8:10pm**.

Port of Siuslaw
Combined Balance Sheet
As of December 31, 2018

Dec 31, 18

ASSETS**Current Assets****Checking/Savings**

1001 · BB Checking - General Fund	39,782.95
1003 · BB SAV - Capital Reserve	63,149.03
1005 · BB MMA - General Fund	1,148,239.66
1050 · BB MMA - ICM	5,051.44
1070 · Petty Cash	1,000.00

Total Checking/Savings 1,257,223.08

Other Current Assets

1130 · Inventory - Gas	3,586.30
1140 · Inventory - Diesel	5,533.10
1220 · Accounts Receivable	-1,044.80
1250 · Taxes receivable	25,649.00
1450 · Prepaid insurance	18,865.50
1499 · Undeposited Funds	5,813.08

Total Other Current Assets 58,402.18

Total Current Assets

1,315,625.26

Fixed Assets**1500 · Fixed Assets**

1530 · Construction in Progress 38,724.00

Total 1500 · Fixed Assets 38,724.00

1510 · Land	2,617,874.00
1515 · Land Improvements	1,451,515.50
1520 · Buildings & Docks	7,609,035.56
1525 · Equipment & Vehicles	766,061.71
1615 · Accum Depr - Land Improvements	-1,275,450.70
1620 · Accum Depr - Buildings & Docks	-4,422,340.33
1625 · Accum Depr - Equip & Vehicles	-700,849.44

Total Fixed Assets 6,084,570.30

TOTAL ASSETS

7,400,195.56

LIABILITIES & EQUITY**Liabilities****Current Liabilities****Accounts Payable**

2000 · *Accounts Payable 15,416.87

Total Accounts Payable 15,416.87

Credit Cards

2021 · Port Credit Card 1 13,144.97

Total Credit Cards 13,144.97

Other Current Liabilities

2030 · Deposits Held 7,960.00

2045 · Unearned CG Revenue (Hercules) 133,783.62

2050 · Deferred Compensation Plan NRS 9,281.63

2150 · Payroll related Liabilites 1,636.24

2155 · Oregon Statewide Transit Tax 65.70

2160 · Accrued Interest 33,562.04

2495 · Current Ptn of Lon-Term Debt 62,177.90

Total Other Current Liabilities 248,467.13

Total Current Liabilities 277,028.97

Long Term Liabilities

2380 · Long-Term Debt current portion -62,177.90

2390 · OBD Loan L0004 Bdwk 99,115.42

2440 · OBD Loan 524016 Dredging 56,139.96

2491 · OBD Loan 525186 MSLTD 461,558.57

Port of Siuslaw
Combined Balance Sheet
As of December 31, 2018

	Dec 31, 18
2492 · OBD Loan 525196 Wharf	326,224.69
2993 · BB Loan 1000214241 PVIP	216,753.26
Total Long Term Liabilities	1,097,614.00
Total Liabilities	1,374,642.97
Equity	
3300 · Invested in Capital Assets	5,039,020.40
3900 · Fund Balance	-193,854.86
Net Income	1,180,387.05
Total Equity	6,025,552.59
TOTAL LIABILITIES & EQUITY	<u>7,400,195.56</u>

Port of Siuslaw
Profit & Loss Budget vs. Actual - Capital Maint Fund
 July through December 2018

								TOTAL	
	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Year to Date	Budget	Variance
Income									
4100 - Available Beginning Cash	28,141.93	0.00	0.00	0.00	0.00	0.00	28,141.93	33,107.00	-4,965.07
4540 - Interest Income	0.00	0.00	3.55	3.55	0.00	0.00	7.10	0.00	7.10
4700 - Incoming Transfer	0.00	0.00	0.00	0.00	0.00	55,000.00	55,000.00	55,000.00	0.00
Total Income	28,141.93	0.00	3.55	3.55	0.00	55,000.00	83,149.03	88,107.00	-4,957.97
Gross Profit	28,141.93	0.00	3.55	3.55	0.00	55,000.00	83,149.03	88,107.00	-4,957.97
Expense									
6000 - Capital Outlay									
6150 - Facilities	0.00	2,000.00	0.00	0.00	18,000.00	0.00	20,000.00	20,000.00	0.00
Total 6000 - Capital Outlay	0.00	2,000.00	0.00	0.00	18,000.00	0.00	20,000.00	20,000.00	0.00
7600 - Unappropriated Ending Fund Bal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	68,107.00	-68,107.00
Total Expense	0.00	2,000.00	0.00	0.00	18,000.00	0.00	20,000.00	88,107.00	-68,107.00
Net Income	28,141.93	-2,000.00	3.55	3.55	-18,000.00	55,000.00	63,149.03	0.00	63,149.03

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
July through December 2018

								TOTAL	
	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Year to Date	Budget	Variance
Income									
4100 - Available Beginning Cash	788,050.78	0.00	0.00	0.00	0.00	0.00	788,050.78	400,000.00	388,050.78
4140 - Campground Revenue									
4141 - RV Sites- Taxable	47,160.20	42,498.97	40,646.60	28,842.86	9,828.32	8,042.83	177,019.78	300,000.00	-122,980.22
4142 - RV Sites -Non Taxable	31,490.20	38,457.12	20,075.18	7,841.95	11,110.33	11,099.67	120,074.45	100,000.00	20,074.45
4143 - RV Site - Add'l revenue	1,953.51	1,563.85	1,477.64	414.00	447.00	434.00	6,290.00	6,000.00	290.00
4144 - Transient Room Tax	5,052.61	4,540.81	4,370.12	3,093.97	1,085.77	861.22	19,004.50	24,000.00	-4,995.50
4145 - Reservation Fees	4,980.00	5,640.00	4,740.00	2,630.00	510.00	500.00	19,000.00	20,000.00	-1,000.00
Total 4140 - Campground Revenue	90,636.52	92,700.75	71,309.54	42,822.78	22,981.42	20,937.72	341,388.73	450,000.00	-108,611.27
4150 - Leases									
4151 - Building Lease - 1499 Bay St	1,200.00	1,200.00	1,209.77	1,190.23	1,200.00	1,200.00	7,200.00	14,400.00	-7,200.00
4152 - Building Lease - 080A Harbor St	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	7,200.00	14,400.00	-7,200.00
4153 - Wharf lease - ICM	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	27,252.48	54,000.00	-26,747.52
4154 - Wharf lease - Mo's	9,100.00	9,100.00	9,100.00	9,100.00	9,100.00	9,100.00	54,600.00	100,000.00	-45,400.00
4155 - Concessions	2,283.34	2,666.66	2,400.00	1,050.00	0.00	0.00	8,400.00	2,985.00	5,415.00
4156 - Docking Lease	100.00	100.00	100.00	100.00	100.00	100.00	600.00	1,200.00	-600.00
Total 4150 - Leases	18,425.42	18,808.74	18,551.85	17,182.31	16,142.08	16,142.08	105,252.48	186,985.00	-81,732.52
4160 - Moorage									
4162 - Commercial Moorage	1,474.24	1,246.31	1,259.51	1,333.12	816.92	714.34	6,844.44	10,000.00	-3,155.56
4163 - Sport Moorage	7,337.26	18,103.42	19,773.12	7,801.47	1,922.10	2,708.04	57,645.41	75,500.00	-17,854.59
4165 - Liveaboard Fees	240.00	360.00	640.00	800.00	320.00	280.00	2,640.00	4,500.00	-1,860.00
Total 4160 - Moorage	9,051.50	19,709.73	21,672.63	9,934.59	3,059.02	3,702.38	67,129.85	90,000.00	-22,870.15
4170 - Storage	2,392.46	2,581.05	2,649.06	2,539.06	2,365.72	2,604.06	15,131.41	20,000.00	-4,868.59
4190 - Marine Fuel	932.94	5,872.47	16,319.54	6,653.13	66.79	0.00	29,844.87	40,000.00	-10,155.13
4200 - Other Facility Income	4,241.72	4,854.93	5,357.82	4,587.70	3,110.74	466.75	22,619.66	25,600.00	-2,980.34
4500 - Levied Taxes	0.00	965.69	8,229.91	612.84	191,259.10	99,566.82	300,634.36	310,733.00	-10,098.64
4515 - State Forest Sales	0.00	25,096.76	0.00	0.00	0.00	9,380.58	34,477.34	0.00	34,477.34
4540 - Interest Income	50.58	55.72	58.46	61.21	58.39	70.85	355.21	0.00	355.21
4550 - Maintenance Assistance Program	0.00	19,000.00	0.00	0.00	0.00	0.00	19,000.00	19,000.00	0.00
4600 - Miscellaneous Income	645.46	489.65	1,650.84	511.53	-37.51	2,976.15	6,236.12	10,000.00	-3,763.88
4840 - Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100,000.00	-100,000.00
Total Income	914,427.38	190,135.49	145,799.65	84,905.15	239,005.75	155,847.39	1,730,120.81	1,652,318.00	77,802.81

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
July through December 2018

								TOTAL	
	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Year to Date	Budget	Variance
	914,427.38	190,135.49	145,799.65	84,905.15	239,005.75	155,847.39	1,730,120.81	1,652,318.00	77,802.81
Expense									
5000 · Personal Services									
5020 · Port Manager	5,000.00	7,500.00	2,500.00	5,000.00	7,708.33	2,708.34	30,416.67	65,000.00	-34,583.33
5030 · Administrative Assistant	2,800.00	4,832.19	1,540.00	2,961.89	4,844.51	2,295.84	19,274.43	42,118.00	-22,843.57
5045 · Services Lead	2,412.44	4,058.20	1,239.75	2,441.44	3,922.26	1,826.00	15,900.09	34,611.00	-18,710.91
5050 · Office Assistant	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,203.00	-29,203.00
5061 · Campground Staff	1,566.00	3,186.00	1,158.00	2,121.00	1,752.00	955.68	10,738.68	25,958.00	-15,219.32
5075 · Maintenance I Lead	3,734.90	5,834.40	2,121.60	3,978.00	6,011.20	2,918.16	24,598.26	47,807.00	-23,208.74
5076 · Maintenance II	3,203.20	4,659.20	1,892.80	3,057.60	4,841.20	436.80	18,090.80	39,370.00	-21,279.20
5077 · Maintenance III	2,240.00	3,808.00	1,232.00	2,440.00	4,080.00	1,884.28	15,684.28	30,285.00	-14,600.72
5110 · Payroll taxes	2,162.95	3,496.86	1,206.29	2,270.18	3,185.07	1,292.31	13,613.66	31,435.00	-17,821.34
5180 · Health Insurance	3,132.24	3,132.24	3,132.24	3,132.24	3,132.24	3,132.24	18,793.44	40,000.00	-21,206.56
5181 · Life Insurance	14.22	14.22	14.22	14.22	14.22	14.22	85.32	160.00	-74.68
5182 · Dental Insurance	305.70	305.70	305.70	305.70	305.70	305.70	1,834.20	4,000.00	-2,165.80
5190 · Workers Compensation Insurance	9,412.74	0.00	0.00	-171.26	0.00	0.00	9,241.48	10,000.00	-758.52
5270 · Retirement	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,000.00	-8,000.00
5275 · Compensated absences	0.00	0.00	0.00	0.00	0.00	947.31	947.31	5,000.00	-4,052.69
5280 · Overtime	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	-3,000.00
Total 5000 · Personal Services	35,984.39	40,827.01	16,342.60	27,551.01	39,796.73	18,716.88	179,218.62	415,947.00	-236,728.38
5300 · Material and Services									
5260 · Employee Training	75.00	0.00	29.95	0.00	10.00	0.00	114.95	1,000.00	-885.05
5310 · Grant Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	-500.00
5340 · Advertising	325.00	625.10	1,466.32	1,144.60	0.00	1,100.92	4,661.94	10,000.00	-5,338.06
5345 · Web Site	0.00	0.00	0.00	219.45	700.00	0.00	919.45	2,000.00	-1,080.55
5350 · Office Supplies	5.00	379.76	497.12	88.89	68.70	131.68	1,171.15	4,000.00	-2,828.85
5360 · Operation Supplies	1,892.64	1,075.37	237.25	1,411.25	962.77	751.72	6,331.00	15,000.00	-8,669.00
5370 · Marine Fuel	-78.42	-97.25	5,980.18	18,711.20	-1.04	0.00	24,514.67	45,000.00	-20,485.33
5410 · Audit	0.00	0.00	0.00	2,500.00	3,500.00	3,950.00	9,950.00	10,000.00	-50.00
5420 · Accounting Service	300.25	134.00	201.25	235.00	201.50	117.75	1,189.75	2,000.00	-810.25
5425 · Consultant services	0.00	250.00	0.00	7,600.00	0.00	-7,500.00	350.00	1,500.00	-1,150.00
5430 · Legal Services	0.00	75.00	0.00	0.00	0.00	68.50	143.50	5,000.00	-4,856.50

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
July through December 2018

								TOTAL	
	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Year to Date	Budget	Variance
5435 - Legal Publications	0.00	0.00	0.00	435.13	0.00	0.00	435.13	0.00	435.13
5436 - Cost of Retail Items	286.82	35.92	0.00	52.40	0.00	151.87	527.01	800.00	-272.99
5450 - Insurance - General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	53,000.00	-53,000.00
5470 - Contracted Services	1,679.32	2,126.32	1,743.00	1,311.27	2,264.15	1,443.64	10,567.70	19,000.00	-8,432.30
5510 - Travel & Meeting Expense	176.97	62.85	51.85	94.70	58.85	2,707.19	3,152.41	11,000.00	-7,847.59
5520 - Dues/Subscriptions	1,371.82	975.12	961.20	76.00	6,195.50	370.00	9,949.64	14,000.00	-4,050.36
5530 - Public Relations	265.00	297.13	378.09	284.14	365.00	260.91	1,850.27	3,000.00	-1,149.73
5540 - Events	0.00	0.00	607.41	0.00	0.00	0.00	607.41	3,000.00	-2,392.59
5550 - Telephone Expense	491.53	510.99	509.05	649.85	479.40	457.94	3,098.76	7,000.00	-3,901.24
5610 - Property Taxes	0.00	0.00	0.00	14,421.13	0.00	0.00	14,421.13	14,000.00	421.13
5620 - Transient Room Tax	5,420.50	3,705.90	3,551.71	4,770.97	863.95	1,495.02	19,808.05	27,000.00	-7,191.95
5700 - Facilities	2,574.41	9,270.18	4,292.64	8,128.27	6,991.18	4,031.96	35,288.64	53,000.00	-17,711.36
5701 - MAP Repairs	898.01	634.40	267.56	531.08	565.92	212.96	3,109.93	14,000.00	-10,890.07
5730 - Tool & Equipment Purchase	0.00	0.00	0.00	274.52	104.98	0.00	379.50	2,000.00	-1,620.50
5750 - Equipment Rental	566.19	881.30	890.24	617.89	191.27	96.27	3,243.16	7,000.00	-3,756.84
5790 - Equipment Repairs	110.00	0.00	0.00	530.00	85.00	1,521.69	2,246.69	8,000.00	-5,753.31
5800 - Utilities	12,247.56	13,877.17	13,937.64	12,036.58	9,250.94	9,256.79	70,606.68	117,000.00	-46,393.32
5900 - State Lease Fees	375.00	12,325.49	0.00	0.00	0.00	4,424.66	17,125.15	17,000.00	125.15
5950 - Miscellaneous	2,665.41	2,426.18	2,685.64	2,084.77	1,531.01	1,609.75	13,002.76	24,500.00	-11,497.24
Total 5300 - Material and Services	31,648.01	49,570.93	38,288.10	78,209.09	34,389.08	26,661.22	258,766.43	490,300.00	-231,533.57
6000 - Capital Outlay									
6060 - Operations Equipment	0.00	0.00	0.00	7,000.00	0.00	0.00	7,000.00		
6130 - Land									
6144 - C Row Erosion	1,255.00	365.00	0.00	0.00	421.00	7,500.00	9,541.00	60,000.00	-50,459.00
Total 6130 - Land	1,255.00	365.00	0.00	0.00	421.00	7,500.00	9,541.00	60,000.00	-50,459.00
6150 - Facilities									
6151 - Mo's Building	0.00	0.00	14,835.00	0.00	8,861.61	380.69	24,077.30	217,500.00	-193,422.70
Total 6150 - Facilities	0.00	0.00	14,835.00	0.00	8,861.61	380.69	24,077.30	217,500.00	-193,422.70
6170 - Marine Facilities									
6180 - West Basin Repairs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00	-15,000.00
6181 - Security Cameras/Gates	0.00	0.00	0.00	0.00	0.00	9,028.78	9,028.78	25,000.00	-15,971.22
Total 6170 - Marine Facilities	0.00	0.00	0.00	0.00	0.00	9,028.78	9,028.78	40,000.00	-30,971.22

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
 July through December 2018

								TOTAL	
	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Year to Date	Budget	Variance
Total 6000 - Capital Outlay	1,255.00	365.00	14,835.00	7,000.00	9,282.61	16,909.47	49,647.08	317,500.00	-267,852.92
6700 - Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60,000.00	-60,000.00
7000 - Debt Service									
7215 - MNIF (Dredging) #524016	0.00	0.00	0.00	0.00	5,876.15	0.00	5,876.15	5,880.00	-3.85
7216 - PRLF (MSLTD) #525186	11,599.93	0.00	0.00	11,599.93	0.00	0.00	23,199.86	46,400.00	-23,200.14
7225 - Banner Bank (PVIP) 1000214241	1,499.92	1,499.92	1,499.92	1,499.92	1,499.92	2,864.10	10,363.70	121,000.00	-110,636.30
7230 - PRLF Loan (Wharf) #525196	0.00	7,424.94	0.00	0.00	7,424.94	0.00	14,849.88	29,950.00	-15,100.12
7270 - SPWF (Bdwb Prj) L0004	0.00	0.00	0.00	0.00	15,961.07	0.00	15,961.07	15,970.00	-8.93
Total 7000 - Debt Service	13,099.85	8,924.86	1,499.92	13,099.85	30,762.08	2,864.10	70,250.66	219,200.00	-148,949.34
7600 - Unappropriated Ending Fund Bal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	94,371.00	-94,371.00
7700 - Transfer to other funds	0.00	0.00	0.00	0.00	0.00	55,000.00	55,000.00	55,000.00	0.00
Total Expense	81,987.25	99,687.80	70,965.62	125,859.95	114,230.50	120,151.67	612,882.79	1,652,318.00	-1,039,435.21
Net Income	832,440.13	90,447.69	74,834.03	-40,954.80	124,775.25	35,695.72	1,117,238.02	0.00	1,117,238.02

	Campground 2015/2016			Campground 2016/2017			Campground 2017/2018			Campground 2018/2019		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	79%	79%	2448	74%	74%	2314	78%	78%	2452	88%	88%	2862
AUG	91%	85%	2812	88%	81%	2750	93%	86%	2953	94%	91%	3052
SEPT	88%	86%	2651	92%	85%	2776	91%	87%	2784	88%	90%	2760
OCT	49%	77%	1527	33%	72%	1027	40%	76%	1267	43%	78%	1398
NOV	26%	67%	770	15%	60%	466	28%	66%	862	30%	69%	878
DEC	17%	58%	514	12%	52%	361	24%	59%	752	32%	63%	1035
JAN	20%	53%	621	15%	47%	480	23%	54%	719			
FEB	22%	49%	634	14%	43%	401	24%	50%	688			
MAR	23%	46%	729	16%	40%	513	28%	48%	880			
APR	28%	44%	838	22%	38%	657	31%	46%	951			
MAY	36%	44%	1132	35%	38%	1112	45%	46%	1419			
JUN	46%	44%	1396	43%	38%	3875	54%	47%	1659			
TL YTD	44%	44%	16072	38%	38%	16732	47%	47%	17386	63%	63%	11985
REV YTD	\$424,844			\$439,396			\$508,194.00			\$267,513.00		

	Hiker/Biker 2017/18		2018/19	
	Guest	\$	Guest	\$
JULY	40	\$722	31	\$577.00
AUG	26	\$294	3	\$142.00
SEPT	25	\$407		
OCT	6	\$77		
NOV	3	\$35		
DEC	1	\$17		
JAN	0	\$0		
FEB	0	\$0		
MAR	5	\$44		
APR	3	\$35		
MAY	11	\$155		
JUN	12	\$139		
Total	132	\$1,925	34	\$719.00

	Moorage 2017/18			Moorage 2018/19		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	42%	42%	1531	37%	37%	1374
AUG	74%	58%	2722	69%	53%	2537
SEPT	92%	69%	3285	91%	66%	3261
OCT	54%	66%	1986	49%	62%	1823
NOV	25%	57%	888	26%	54%	929
DEC	24%	52%	886	25%	50%	901
JAN	25%	48%	927			
FEB	26%	45%	852			
MAR	24%	43%	886			
APR	26%	41%	928			
MAY	27%	40%	986			
JUN	30%	39%	1056			
TL YTD	39%	39%	16933	50%	50%	10825
REV YTD	\$92,808.00			\$47,449.00		