

**REVISED AGENDA**  
**PORT OF SIUSLAW COMMISSION MEETING**

Wednesday, October 17, 2018 7:00pm  
Mapleton High School  
10868 E. Mapleton Rd. Mapleton, OR 97453

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Commissioners  
Terry Duman, President; Mike Buckwald, Secretary;  
Bill Meyer, 1<sup>st</sup> VP, Craig Brandt, 2nd VP  
Absent: Craig Zolezzi, Treasurer

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1. **Call to Order** Duman
  
2. **Public Comment:** *This is an opportunity for members of the audience to bring to the Commission's attention any item not otherwise listed on the Agenda. Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.*
  
3. **Approval of the Agenda** Duman
  
4. **Approval of Minutes by Consent** Duman
  - a. 9-19-18 Work Session Minutes
  - b. 9-19-18 Regular Meeting Minutes
  - c. 10-1-18 Special Meeting Minutes
  
5. **Approval of the Financials by Consent** Stewart
  - a. Bills paid for September were \$67,772.01
  - b. Wobbe & Assoc. bill for \$7,500.00 – last fiscal year billing
  
6. **New Business:** Duman
  - a. Discussion regarding making Nopal Lot a pay parking lot Brandt
  - b. Blue Storage Buildings Brandt
  - c. **Quickbooks master administrator contact** Stewart
  
7. **Manager and Commissioner Reports**
  
8. **Public Comment:** *Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.*
  
9. **Upcoming Meetings and Conferences**
  - November 21, 2018 Board of Commissioners meeting 7:00pm
  - February 8<sup>th</sup> – 10<sup>th</sup>, 2019 SDAO Annual Conference, Sunriver Oregon

**MINUTES**  
**PORT OF SIUSLAW COMMISSION MEETING**  
 Wednesday September 19, 2018, 7:00pm  
 100 Harbor Street, Florence, Oregon 97439

These Minutes will be reviewed for approval at the Regular Meeting on October 17, 2018.

**Commissioners Attending:** Terry Duman, Bill Meyer, Craig Zolezzi and Craig Brandt

**Absent:** Mike Buckwald

**Staff Attending:** David Huntington, Manager, Kelly Stewart, Administrative Assistant

1. **President Duman called the meeting to order at 7:08pm.**
2. **Public Comment:** John Murphy from Coast Insurance said our signs for the docks should say life jackets are “recommended” not “required”. Murphy said if we “require” life jackets and do not enforce them to be worn, we could be liable.
3. **Approval of the Agenda:** There were no comments and the agenda was approved.
4. **Approval of the Minutes:** There were no comments and the minutes were approved by consent.
5. **Approval of the Financials:** Stewart said bills paid in June were \$104519.11. Stewart stated the occupancy of the boat slips is down due to the fishing being poor. The financials were approved by consent.
6. **Old Business**
  - a. **Commercial Moorage Definition:** Resolution 9-19-18A to Amend 3-15-17A – definition of a Commercial Vessel, taking out the “historic” status and proving commercial activity. Motion by Meyer, seconded by Zolezzi. Vote was unanimous.
  - b. **PVIP loan:** Meyer, Brandt and Johnson (Coldwell Banker) met with Wendy from the City of Florence. They found the Port can partition the 40 acres in stages. Brandt said we can now market it as sub dividable. He also said the City is going to widen the Rhododendron road and they will need to purchase some easement from us to do that. Meyer wants to follow up with the City of Florence to see if they are interested in purchasing some or all of the property.
7. **Manager and Commissioner Reports:** Huntington said we are moving forward on the dredging project. He said we are ready to send out RFP’s for the C row repair and we should have the money from FEMA in October. Huntington stated that the Board needs to approve the IGA for Business Oregon. Duman said they will take care of that at the Special Meeting October 1, 2018. Huntington told Commissioners they are welcome to come to the Port BBQ for customer appreciation on Friday the 21<sup>st</sup> of September.
8. **Public Comment:** Murphy said the City Planning Commission approved a new park on the land the Port sold to them and it will have boat access.

**President Duman closed the regular session at 7:37pm.**

## MINUTES

### PORT OF SIUSLAW WORK SESSION

Wednesday, September 19, 2018, 6:00pm  
100 Harbor Street, Florence, Oregon 97439

These minutes will be reviewed for approval at the October 17, 2018 meeting.

**Commissioners Attending:** Terry Duman, Bill Meyer, Craig Zolezzi, Craig Brandt

**Absent:** Mike Buckwald

**Staff Attending:** David Huntington, Manager and Kelly Stewart, Administrative Assistant

- 1. President Duman called the Work Session to order at 6:16pm**
- 2. Public Comment:** Bartolovich referenced his letter submitted to the Port regarding public crabbing on the docks. He says this is an ongoing problem. The Commissioners have received several letters from moorage customers. Some of the Commissioners have walked the docks and have seen the issues. Huntington said we have checked with several Port's up and down the Coast. Most Ports have designated docks for crabbing and fishing. There was discussion regarding the dock section between ICM and Mo's being designated for crabbing and fishing. Meyer wants the public to be able to crab and fish from the docks but realizes it needs to be a designated area. Zolezzi said it needs to be enforced. Huntington said there is about 400 feet of dock that could be designated. Brandt said enforcement is the biggest problem. Christensen suggested using the old H docks and Murphy said to put them down by the City's gazebo. Duman asked Huntington to put together an ordinance designating the dock space between ICM and Mo's and stating there is no crabbing or fishing anywhere else. Meyer was concerned about the process. Huntington will check on the rules and how to implement the process. The Commissioners decided to have a special session on October 1, 2018 because of the urgency and safety issues.

**President Duman adjourned the Work Session at 7:06pm**

**Port of Siuslaw**  
**Combined Balance Sheet**  
As of September 30, 2018

Sep 30, 18

**ASSETS****Current Assets****Checking/Savings**

1001 · BB Checking - General Fund	33,618.50
1003 · BB SAV - Capital Reserve	28,145.48
1005 · BB MMA - General Fund	1,018,467.71
1050 · BB MMA - ICM	5,050.80
1070 · Petty Cash	1,000.00

**Total Checking/Savings** 1,086,282.49

**Other Current Assets**

1130 · Inventory - Gas	3,586.30
1140 · Inventory - Diesel	5,533.10
1220 · Accounts Receivable	2,046.75
1250 · Taxes receivable	25,649.00
1450 · Prepaid insurance	18,865.50
1499 · Undeposited Funds	-1,591.90

**Total Other Current Assets** 54,088.75

**Total Current Assets**

1,140,371.24

**Fixed Assets****1500 · Fixed Assets**

1530 · Construction in Progress 38,724.00

**Total 1500 · Fixed Assets** 38,724.00

1510 · Land	2,617,874.00
1515 · Land Improvements	1,451,515.50
1520 · Buildings & Docks	7,609,035.56
1525 · Equipment & Vehicles	766,061.71
1615 · Accum Depr - Land Improvements	-1,275,450.70
1620 · Accum Depr - Buildings & Docks	-4,422,340.33
1625 · Accum Depr - Equip & Vehicles	-700,849.44

**Total Fixed Assets** 6,084,570.30

**TOTAL ASSETS**

**7,224,941.54**

**LIABILITIES & EQUITY****Liabilities****Current Liabilities****Accounts Payable**

2000 · \*Accounts Payable 17,615.62

**Total Accounts Payable** 17,615.62

**Credit Cards**

2021 · Port Credit Card 1 13,230.81

**Total Credit Cards** 13,230.81

**Other Current Liabilities**

2030 · Deposits Held 9,040.00

2045 · Unearned CG Revenue (Hercules) 112,051.03

2050 · Deferred Compensation Plan NRS 9,281.63

2150 · Payroll related Liabilites 1,618.32

2155 · Oregon Statewide Transit Tax 66.20

2160 · Accrued Interest 33,562.04

2495 · Current Ptn of Lon-Term Debt 62,177.90

**Total Other Current Liabilities** 227,797.12

**Total Current Liabilities** 258,643.55

**Long Term Liabilities**

2380 · Long-Term Debt current portion -62,177.90

2390 · OBD Loan L0004 Bdwk 99,115.42

2440 · OBD Loan 524016 Dredging 56,139.96

2491 · OBD Loan 525186 MSLTD 461,558.57

**Port of Siuslaw**  
**Combined Balance Sheet**  
As of September 30, 2018

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	Sep 30, 18
2492 · OBD Loan 525196 Wharf	326,224.69
2993 · BB Loan 1000214241 PVIP	216,753.26
<b>Total Long Term Liabilities</b>	<b>1,097,614.00</b>
<b>Total Liabilities</b>	<b>1,356,257.55</b>
<b>Equity</b>	
3300 · Invested in Capital Assets	5,039,020.40
3900 · Fund Balance	-193,854.86
Net Income	1,023,518.45
<b>Total Equity</b>	<b>5,868,683.99</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>7,224,941.54</u></b>

**Port of Siuslaw**  
**Profit & Loss Budget vs. Actual - Capital Maint Fund**  
 July through September 2018

	TOTAL					
	Jul 18	Aug 18	Sep 18	Year to Date	Budget	Variance
<b>Income</b>						
<b>4100 - Available Beginning Cash</b>	28,141.93	0.00	0.00	28,141.93	33,107.00	-4,965.07
<b>4540 - Interest Income</b>	0.00	0.00	3.55	3.55	0.00	3.55
<b>4700 - Incoming Transfer</b>	0.00	0.00	0.00	0.00	55,000.00	-55,000.00
<b>Total Income</b>	<b>28,141.93</b>	<b>0.00</b>	<b>3.55</b>	<b>28,145.48</b>	<b>88,107.00</b>	<b>-59,961.52</b>
<b>Gross Profit</b>	<b>28,141.93</b>	<b>0.00</b>	<b>3.55</b>	<b>28,145.48</b>	<b>88,107.00</b>	<b>-59,961.52</b>
<b>Expense</b>						
<b>6000 - Capital Outlay</b>						
<b>6150 - Facilities</b>						
<b>6155 - Wharf/Bdwk Fire System</b>	0.00	2,000.00	0.00	2,000.00	20,000.00	-18,000.00
<b>Total 6150 - Facilities</b>	<b>0.00</b>	<b>2,000.00</b>	<b>0.00</b>	<b>2,000.00</b>	<b>20,000.00</b>	<b>-18,000.00</b>
<b>Total 6000 - Capital Outlay</b>	<b>0.00</b>	<b>2,000.00</b>	<b>0.00</b>	<b>2,000.00</b>	<b>20,000.00</b>	<b>-18,000.00</b>
<b>7600 - Unappropriated Ending Fund Bal</b>	0.00	0.00	0.00	0.00	68,107.00	-68,107.00
<b>Total Expense</b>	<b>0.00</b>	<b>2,000.00</b>	<b>0.00</b>	<b>2,000.00</b>	<b>88,107.00</b>	<b>-86,107.00</b>
<b>Net Income</b>	<b>28,141.93</b>	<b>-2,000.00</b>	<b>3.55</b>	<b>26,145.48</b>	<b>0.00</b>	<b>26,145.48</b>

**Port of Siuslaw**  
**Profit & Loss Budget vs. Actual - General Fund**  
July through September 2018

					TOTAL	
	Jul 18	Aug 18	Sep 18	Year to Date	Budget	Variance
<b>Income</b>						
4100 - Available Beginning Cash	788,050.78	0.00	0.00	788,050.78	400,000.00	388,050.78
<b>4140 - Campground Revenue</b>						
4141 - RV Sites- Taxable	47,160.20	42,498.97	40,646.60	130,305.77	300,000.00	-169,694.23
4142 - RV Sites -Non Taxable	31,490.20	38,457.12	20,075.18	90,022.50	100,000.00	-9,977.50
4143 - RV Site - Add'l revenue	1,953.51	1,563.85	1,477.64	4,995.00	6,000.00	-1,005.00
4144 - Transient Room Tax	5,052.61	4,540.81	4,370.12	13,963.54	24,000.00	-10,036.46
4145 - Reservation Fees	4,980.00	5,640.00	4,740.00	15,360.00	20,000.00	-4,640.00
<b>Total 4140 - Campground Revenue</b>	<b>90,636.52</b>	<b>92,700.75</b>	<b>71,309.54</b>	<b>254,646.81</b>	<b>450,000.00</b>	<b>-195,353.19</b>
<b>4150 - Leases</b>						
4151 - Building Lease - 1499 Bay St	1,200.00	1,200.00	1,209.77	3,609.77	14,400.00	-10,790.23
4152 - Building Lease - 080A Harbor St	1,200.00	1,200.00	1,200.00	3,600.00	14,400.00	-10,800.00
4153 - Wharf lease - ICM	4,542.08	4,542.08	4,542.08	13,626.24	54,000.00	-40,373.76
4154 - Wharf lease - Mo's	9,100.00	9,100.00	9,100.00	27,300.00	100,000.00	-72,700.00
4155 - Concessions	2,283.34	2,666.66	2,400.00	7,350.00	2,985.00	4,365.00
4156 - Docking Lease	100.00	100.00	100.00	300.00	1,200.00	-900.00
<b>Total 4150 - Leases</b>	<b>18,425.42</b>	<b>18,808.74</b>	<b>18,551.85</b>	<b>55,786.01</b>	<b>186,985.00</b>	<b>-131,198.99</b>
<b>4160 - Moorage</b>						
4162 - Commercial Moorage	1,474.24	1,246.31	1,259.51	3,980.06	10,000.00	-6,019.94
4163 - Sport Moorage	7,337.26	18,103.42	19,773.12	45,213.80	75,500.00	-30,286.20
4165 - Liveaboard Fees	240.00	360.00	640.00	1,240.00	4,500.00	-3,260.00
<b>Total 4160 - Moorage</b>	<b>9,051.50</b>	<b>19,709.73</b>	<b>21,672.63</b>	<b>50,433.86</b>	<b>90,000.00</b>	<b>-39,566.14</b>
4170 - Storage	2,392.46	2,581.05	2,649.06	7,622.57	20,000.00	-12,377.43
4190 - Marine Fuel	932.94	5,872.47	16,319.54	23,124.95	40,000.00	-16,875.05
4200 - Other Facility Income	4,241.72	4,854.93	5,357.82	14,454.47	25,600.00	-11,145.53
<b>4500 - Levied Taxes</b>						
4510 - Current Levied Taxes	0.00	442.53	-484.07	-41.54	306,267.00	-306,308.54
4520 - Prior Years Levied Taxes	0.00	420.55	8,599.02	9,019.57	4,000.00	5,019.57
4525 - Levied Tax Interest	0.00	102.61	114.96	217.57	466.00	-248.43
<b>Total 4500 - Levied Taxes</b>	<b>0.00</b>	<b>965.69</b>	<b>8,229.91</b>	<b>9,195.60</b>	<b>310,733.00</b>	<b>-301,537.40</b>
4515 - State Forest Sales	0.00	25,096.76	0.00	25,096.76	0.00	25,096.76
4540 - Interest Income	50.58	55.72	58.46	164.76	0.00	164.76

**Port of Siuslaw**  
**Profit & Loss Budget vs. Actual - General Fund**  
 July through September 2018

	TOTAL					
	Jul 18	Aug 18	Sep 18	Year to Date	Budget	Variance
<b>4550 · Maintenance Assistance Program</b>	0.00	19,000.00	0.00	19,000.00	19,000.00	0.00
<b>4600 · Miscellaneous Income</b>	645.46	489.65	925.84	2,060.95	10,000.00	-7,939.05
<b>4840 · Grants</b>	0.00	0.00	0.00	0.00	100,000.00	-100,000.00
<b>Total Income</b>	<b>914,427.38</b>	<b>190,135.49</b>	<b>145,074.65</b>	<b>1,249,637.52</b>	<b>1,652,318.00</b>	<b>-402,680.48</b>
<b>Gross Profit</b>	<b>914,427.38</b>	<b>190,135.49</b>	<b>145,074.65</b>	<b>1,249,637.52</b>	<b>1,652,318.00</b>	<b>-402,680.48</b>
<b>Expense</b>						
<b>5000 · Personal Services</b>						
<b>5020 · Port Manager</b>	5,000.00	7,500.00	2,500.00	15,000.00	65,000.00	-50,000.00
<b>5030 · Administrative Assistant</b>	2,800.00	4,832.19	1,540.00	9,172.19	42,118.00	-32,945.81
<b>5045 · Services Lead</b>	2,412.44	4,058.20	1,239.75	7,710.39	34,611.00	-26,900.61
<b>5050 · Office Assistant</b>	0.00	0.00	0.00	0.00	29,203.00	-29,203.00
<b>5061 · Campground Staff</b>	1,566.00	3,186.00	1,158.00	5,910.00	25,958.00	-20,048.00
<b>5075 · Maintenance I Lead</b>	3,734.90	5,834.40	2,121.60	11,690.90	47,807.00	-36,116.10
<b>5076 · Maintenance II</b>	3,203.20	4,659.20	1,892.80	9,755.20	39,370.00	-29,614.80
<b>5077 · Maintenance III</b>	2,240.00	3,808.00	1,232.00	7,280.00	30,285.00	-23,005.00
<b>5110 · Payroll taxes</b>	2,162.95	3,496.86	1,206.29	6,866.10	31,435.00	-24,568.90
<b>5180 · Health Insurance</b>	3,132.24	3,132.24	3,132.24	9,396.72	40,000.00	-30,603.28
<b>5181 · Life Insurance</b>	14.22	14.22	14.22	42.66	160.00	-117.34
<b>5182 · Dental Insurance</b>	305.70	305.70	305.70	917.10	4,000.00	-3,082.90
<b>5190 · Workers Compensation Insurance</b>	9,412.74	0.00	0.00	9,412.74	10,000.00	-587.26
<b>5270 · Retirement</b>	0.00	0.00	0.00	0.00	8,000.00	-8,000.00
<b>5275 · Compensated absences</b>	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
<b>5280 · Overtime</b>	0.00	0.00	0.00	0.00	3,000.00	-3,000.00
<b>Total 5000 · Personal Services</b>	<b>35,984.39</b>	<b>40,827.01</b>	<b>16,342.60</b>	<b>93,154.00</b>	<b>415,947.00</b>	<b>-322,793.00</b>
<b>5300 · Material and Services</b>						
<b>5260 · Employee Training</b>	75.00	0.00	29.95	104.95	1,000.00	-895.05
<b>5310 · Grant Expenses</b>	0.00	0.00	0.00	0.00	500.00	-500.00
<b>5340 · Advertising</b>	325.00	625.10	1,466.32	2,416.42	10,000.00	-7,583.58
<b>5345 · Web Site</b>	0.00	0.00	0.00	0.00	2,000.00	-2,000.00
<b>5350 · Office Supplies</b>	5.00	379.76	488.87	873.63	4,000.00	-3,126.37
<b>5360 · Operation Supplies</b>	1,892.64	1,075.37	237.25	3,205.26	15,000.00	-11,794.74
<b>5370 · Marine Fuel</b>	-78.42	-97.25	5,980.18	5,804.51	45,000.00	-39,195.49



**Port of Siuslaw**  
**Profit & Loss Budget vs. Actual - General Fund**  
July through September 2018

	TOTAL					
	Jul 18	Aug 18	Sep 18	Year to Date	Budget	Variance
5410 - Audit	0.00	0.00	0.00	0.00	10,000.00	-10,000.00
5420 - Accounting Service	300.25	134.00	201.25	635.50	2,000.00	-1,364.50
5425 - Consultant services	0.00	250.00	0.00	250.00	1,500.00	-1,250.00
5430 - Legal Services	0.00	75.00	0.00	75.00	5,000.00	-4,925.00
5436 - Cost of Retail Items	286.82	35.92	0.00	322.74	800.00	-477.26
5450 - Insurance - General	0.00	0.00	0.00	0.00	53,000.00	-53,000.00
5470 - Contracted Services	1,679.32	2,126.32	1,743.00	5,548.64	19,000.00	-13,451.36
5510 - Travel & Meeting Expense	176.97	62.85	51.85	291.67	11,000.00	-10,708.33
5520 - Dues/Subscriptions	1,371.82	975.12	740.00	3,086.94	14,000.00	-10,913.06
5530 - Public Relations	265.00	297.13	378.09	940.22	3,000.00	-2,059.78
5540 - Events	0.00	0.00	607.41	607.41	3,000.00	-2,392.59
5550 - Telephone Expense	491.53	510.99	362.38	1,364.90	7,000.00	-5,635.10
5610 - Property Taxes	0.00	0.00	0.00	0.00	14,000.00	-14,000.00
5620 - Transient Room Tax	5,420.50	3,705.90	3,551.71	12,678.11	27,000.00	-14,321.89
5700 - Facilities	2,574.41	9,270.18	4,292.64	16,137.23	53,000.00	-36,862.77
5701 - MAP Repairs	898.01	634.40	267.56	1,799.97	14,000.00	-12,200.03
5730 - Tool & Equipment Purchase	0.00	0.00	0.00	0.00	2,000.00	-2,000.00
5750 - Equipment Rental	566.19	881.30	890.24	2,337.73	7,000.00	-4,662.27
5790 - Equipment Repairs	110.00	0.00	0.00	110.00	8,000.00	-7,890.00
5800 - Utilities	12,247.56	13,877.17	13,937.64	40,062.37	117,000.00	-76,937.63
5900 - State Lease Fees	375.00	12,325.49	0.00	12,700.49	17,000.00	-4,299.51
5950 - Miscellaneous	2,665.41	2,426.18	2,685.64	7,777.23	24,500.00	-16,722.77
<b>Total 5300 - Material and Services</b>	<b>31,648.01</b>	<b>49,570.93</b>	<b>37,911.98</b>	<b>119,130.92</b>	<b>490,300.00</b>	<b>-371,169.08</b>
<b>6000 - Capital Outlay</b>						
6130 - Land						
6144 - C Row Erosion	1,255.00	365.00	0.00	1,620.00	60,000.00	-58,380.00
<b>Total 6130 - Land</b>	<b>1,255.00</b>	<b>365.00</b>	<b>0.00</b>	<b>1,620.00</b>	<b>60,000.00</b>	<b>-58,380.00</b>
6150 - Facilities						
6151 - Mo's Building	0.00	0.00	14,835.00	14,835.00	217,500.00	-202,665.00
<b>Total 6150 - Facilities</b>	<b>0.00</b>	<b>0.00</b>	<b>14,835.00</b>	<b>14,835.00</b>	<b>217,500.00</b>	<b>-202,665.00</b>
6170 - Marine Facilities						
6180 - West Basin Repairs	0.00	0.00	0.00	0.00	15,000.00	-15,000.00

**Port of Siuslaw**  
**Profit & Loss Budget vs. Actual - General Fund**  
 July through September 2018

	TOTAL					
	Jul 18	Aug 18	Sep 18	Year to Date	Budget	Variance
6181 - Security Cameras/Gates	0.00	0.00	0.00	0.00	25,000.00	-25,000.00
<b>Total 6170 - Marine Facilities</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>40,000.00</b>	<b>-40,000.00</b>
<b>Total 6000 - Capital Outlay</b>	<b>1,255.00</b>	<b>365.00</b>	<b>14,835.00</b>	<b>16,455.00</b>	<b>317,500.00</b>	<b>-301,045.00</b>
6700 - Contingency	0.00	0.00	0.00	0.00	60,000.00	-60,000.00
<b>7000 - Debt Service</b>						
7215 - MNIF (Dredging) #524016	0.00	0.00	0.00	0.00	5,880.00	-5,880.00
7216 - PRLF (MSLTD) #525186	11,599.93	0.00	0.00	11,599.93	46,400.00	-34,800.07
7225 - Banner Bank (PVIP) 1000214241	1,499.92	1,499.92	1,499.92	4,499.76	121,000.00	-116,500.24
7230 - PRLF Loan (Wharf) #525196	0.00	7,424.94	0.00	7,424.94	29,950.00	-22,525.06
7270 - SPWF (Bdwb Prj) L0004	0.00	0.00	0.00	0.00	15,970.00	-15,970.00
<b>Total 7000 - Debt Service</b>	<b>13,099.85</b>	<b>8,924.86</b>	<b>1,499.92</b>	<b>23,524.63</b>	<b>219,200.00</b>	<b>-195,675.37</b>
7600 - Unappropriated Ending Fund Bal	0.00	0.00	0.00	0.00	94,371.00	-94,371.00
7700 - Transfer to other funds	0.00	0.00	0.00	0.00	55,000.00	-55,000.00
<b>Total Expense</b>	<b>81,987.25</b>	<b>99,687.80</b>	<b>70,589.50</b>	<b>252,264.55</b>	<b>1,652,318.00</b>	<b>-1,400,053.45</b>
<b>Net Income</b>	<b>832,440.13</b>	<b>90,447.69</b>	<b>74,485.15</b>	<b>997,372.97</b>	<b>0.00</b>	<b>997,372.97</b>

	Campground 2015/2016			Campground 2016/2017			Campground 2017/2018			Campground 2018/2019		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	79%	79%	2448	74%	74%	2314	78%	78%	2452	88%	88%	2862
AUG	91%	85%	2812	88%	81%	2750	93%	86%	2953	94%	91%	3052
SEPT	88%	86%	2651	92%	85%	2776	91%	87%	2784	88%	90%	2760
OCT	49%	77%	1527	33%	72%	1027	40%	76%	1267			
NOV	26%	67%	770	15%	60%	466	28%	66%	862			
DEC	17%	58%	514	12%	52%	361	24%	59%	752			
JAN	20%	53%	621	15%	47%	480	23%	54%	719			
FEB	22%	49%	634	14%	43%	401	24%	50%	688			
MAR	23%	46%	729	16%	40%	513	28%	48%	880			
APR	28%	44%	838	22%	38%	657	31%	46%	951			
MAY	36%	44%	1132	35%	38%	1112	45%	46%	1419			
JUN	46%	44%	1396	43%	38%	3875	54%	47%	1659			
TL YTD	44%	44%	16072	38%	38%	16732	47%	47%	17386	90%		8674
REV YTD	\$424,844			\$439,396			\$508,194.00			\$251,376.00		

	Hiker/Biker 2017/18		2018/19	
	Guest	\$	Guest	\$
JULY	40	\$722	31	\$577.00
AUG	26	\$294	3	\$142.00
SEPT	25	\$407	0	\$0.00
OCT	6	\$77		
NOV	3	\$35		
DEC	1	\$17		
JAN	0	\$0		
FEB	0	\$0		
MAR	5	\$44		
APR	3	\$35		
MAY	11	\$155		
JUN	12	\$139		
Total	132	\$1,925	34	\$719.00

	Moorage 2017/18			Moorage 2018/19		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	42%	42%	1531	37%	37%	1374
AUG	74%	58%	2722	69%	53%	2537
SEPT	92%	69%	3285	91%	66%	3262
OCT	54%	66%	1986			
NOV	25%	57%	888			
DEC	24%	52%	886			
JAN	25%	48%	927			
FEB	26%	45%	852			
MAR	24%	43%	886			
APR	26%	41%	928			
MAY	27%	40%	986			
JUN	30%	39%	1056			
TL YTD	39%	39%	16933	66%		7173
REV YTD	\$92,808.00			\$53,152.00		