

AGENDA
PORT OF SIUSLAW COMMISSION MEETING
Wednesday, July 15, 2020 7:00pm
Port of Siuslaw Conference Room
100 Harbor St, Florence, OR 97439 OR
Teleconference call in # 1-317-762-7200 ID# 2236457409

Commissioners
Terry Duman, President; Mike Buckwald, Secretary;
Bill Meyer, 1st VP, Craig Brandt, 2nd VP
Craig Zolezzi, Treasurer

- | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| 1. Call to Order | Duman |
| 2. Public Comment: <i>This is an opportunity for members of the audience to bring to the Commission's attention any item not otherwise listed on the Agenda. Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.</i> | |
| 3. Approval of the Agenda by consent | Duman |
| 4. Approval of the Minutes by consent | Duman |
| a. 6-17-20 Regular Meeting Minutes | |
| 5. Approval of the financials by consent | Stewart |
| a. Checks printed in May were \$88,078.88 | |
| b. Occupancy for Campground is down 10% | |
| 6. Sealing and Striping of Harbor Lot | Commission |
| a. Strahm's Sealcoat & Striping, Inc. | |
| b. Colyer General Construction LLC. | |
| c. Coast Pavement Maintenance Inc. | |
| 7. Manager and Commissioner Reports | |
| Public Comment: <i>Comments will be limited to five (5) minutes per person, with a maximum time of 15 minutes for all items. Speakers may not yield their time to others.</i> | |
| Upcoming Meetings and Conferences | |
| • August 19, 2020 Board Commission Meeting, Port Conference room | |
| • OPPA in Astoria for October - Canceled | |
| Adjourn | Duman |

MINUTES
PORT OF SIUSLAW COMMISSION MEETING

Wednesday, June 17, 2020 7:00pm

Port of Siuslaw Conference Room

100 Harbor St, Florence, OR 97439 OR

Teleconference call in # 1-317-762-7200 ID# 2236457409

These minutes will be reviewed for approval at the July 15, 2020 meeting

Commissioners

Via phone: Terry Duman, President; Craig Zolezzi, Treasurer

In person: Mike Buckwald, Secretary; Craig Brandt, 2nd VP

Absent; Bill Meyer

1. Call to Order – 7:00pm

2. Public Comment: *none*

3. Approval of the Agenda by consent

4. Approval of the Minutes by consent

a. 5-20-20 Regular Meeting Minutes

5. Approval of the financials by consent

Stewart said checks printed in May were \$118,763.60

Occupancy for Campground is down 10% and moorage is down 1%

Stewart showed some comparison from March, April and May of 2019 and 2020. Zolezzi mentioned the previous year comparison attachment. Zolezzi asked what the 60K fund transfer was. Buckwald explained it's what we move to the CMF fund.

6. Parking – Nopal Lot – Commissioners decided to wait till everyone was present to discuss the parking.

7. Manager and Commissioner Reports – Duman wanted to know the update on the new sites. Huntington said some of the materials were late and weather delayed us. Everything is here, now, and weather is permitting. He also mentioned that the campground is filling up fast. Huntington also mentioned the limits of the salmon in the river and fisherman wanting to cancel or shorten their stays because of it. Huntington wanted to know if the Commissioner's would allow exceptions to the reservation policy in this case. The Commission decided to stay with the policy. Zolezzi wanted to know how the social distancing and the boat ramp were doing. Huntington said there have been no problems and we have opened the cleaning stations. Huntington also mentioned we received our grant for the strategic business plan and will be continuing with that soon. Zolezzi wanted to know if Amber Novelli's concern regarding the underwater pipe was addressed. Huntington said he has given her pipe and the diver did the work for her.

Public Comment: *none*

Upcoming Meetings and Conferences

- July 15, 2020 Board Commission Meeting, Port Conference room
- OPPA in Astoria for October - **Canceled**

Adjourn – 7:30pm

Port Commission Minutes

Port of Siuslaw
Combined Balance Sheet
As of June 30, 2020

	Jun 30, 20
ASSETS	
Current Assets	
Checking/Savings	
1006 · Umpqua General Checking	41,889.82
1007 · Umpqua Savings	103,188.58
1009 · Umpqua MMA General Fund	906,106.01
1011 · Umpqua MMA ICM	5,171.35
1070 · Petty Cash	1,000.00
Total Checking/Savings	1,057,355.76
Other Current Assets	
1130 · Inventory - Gas	4,467.30
1140 · Inventory - Diesel	2,063.10
1220 · Accounts Receivable	1,671.55
1250 · Taxes receivable	25,649.00
1450 · Prepaid insurance	18,865.50
1499 · Undeposited Funds	-12,151.75
Total Other Current Assets	40,564.70
Total Current Assets	1,097,920.46
Fixed Assets	
1500 · Fixed Assets	
1530 · Construction in Progress	405,356.00
Total 1500 · Fixed Assets	405,356.00
1510 · Land	2,617,874.00
1515 · Land Improvements	1,527,968.50
1520 · Buildings & Docks	7,765,295.56
1525 · Equipment & Vehicles	747,361.71
1600 · Accumulated Depreciation	-338,570.00
1615 · Accum Depr - Land Improvements	-1,321,558.70
1620 · Accum Depr - Buildings & Docks	-4,731,734.33
1625 · Accum Depr - Equip & Vehicles	-706,731.44
Total Fixed Assets	5,965,261.30
TOTAL ASSETS	7,063,181.76
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · *Accounts Payable	59,151.84
Total Accounts Payable	59,151.84
Credit Cards	
2021 · Port Credit Card 1	4,330.24
Total Credit Cards	4,330.24
Other Current Liabilities	
2030 · Deposits Held	7,360.00
2040 · Gift Certificates	100.00
2045 · Unearned CG Revenue (Hercules)	216,395.89
2050 · Deferred Compensation Plan NRS	9,281.63
2155 · Oregon Statewide Transit Tax	-36.65
2495 · Current Ptn of Lon-Term Debt	62,177.90
Total Other Current Liabilities	295,278.77
Total Current Liabilities	358,760.85
Long Term Liabilities	
2380 · Long-Term Debt current portion	-62,177.90
2390 · OBD Loan L0004 Bdwk	78,486.42

11:05 AM

07/13/20

Accrual Basis

Port of Siuslaw
Combined Balance Sheet
As of June 30, 2020

	<u>Jun 30, 20</u>
2440 · OBD Loan 524016 Dredging	49,534.96
2491 · OBD Loan 525186 MSLTD	403,956.57
2492 · OBD Loan 525196 Wharf	298,114.69
2993 · BB Loan 1000214241 PVIP	196,959.26
Total Long Term Liabilities	<u>964,874.00</u>
Total Liabilities	1,323,634.85
Equity	
3300 · Invested in Capital Assets	4,738,587.40
3900 · Fund Balance	-24,833.06
Net Income	1,025,792.57
Total Equity	<u>5,739,546.91</u>
TOTAL LIABILITIES & EQUITY	<u><u>7,063,181.76</u></u>

Port of Siuslaw
Profit & Loss Budget vs. Actual - Capital Maint Fund
 July 2019 through June 2020

													TOTAL		
	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20	Year to Date	Budget	Variance
Income															
4100 · Available Beginning Cash	63,156.82	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	63,156.82	63,152.00	4.82
4540 · Interest Income	1.60	2.90	3.03	8.79	7.72	0.00	0.00	0.00	0.00	0.00	0.00	7.72	31.76	0.00	31.76
4700 · Incoming Transfer	0.00	60,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60,000.00	60,000.00	0.00
Total Income	63,158.42	60,002.90	3.03	8.79	7.72	0.00	0.00	0.00	0.00	0.00	0.00	7.72	123,188.58	123,152.00	36.58
Gross Profit	63,158.42	60,002.90	3.03	8.79	7.72	0.00	0.00	0.00	0.00	0.00	0.00	7.72	123,188.58	123,152.00	36.58
Expense															
6000 · Capital Outlay															
6150 · Facilities															
6155 · Wharf/Bdwc Fire System	0.00	0.00	3,325.00	0.00	15,675.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00	20,000.00	0.00
Total 6150 · Facilities	0.00	0.00	3,325.00	0.00	15,675.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00	20,000.00	0.00
Total 6000 · Capital Outlay	0.00	0.00	3,325.00	0.00	15,675.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00	20,000.00	0.00
7600 · Unappropriated Ending Fund Bal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	103,152.00	-103,152.00
Total Expense	0.00	0.00	3,325.00	0.00	15,675.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00	123,152.00	-103,152.00
Net Income	63,158.42	60,002.90	-3,321.97	8.79	-15,667.28	-1,000.00	0.00	0.00	0.00	0.00	0.00	7.72	103,188.58	0.00	103,188.58

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
July 2019 through June 2020

	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20	Year to Date	TOTAL Budget	Variance
Income															
4100 - Available Beginning Cash	1,112,722.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,112,722.00	1,063,281.00	49,441.00
4140 - Campground Revenue															
4141 - RV Sites- Taxable	49,871.95	50,554.79	50,623.07	36,901.10	12,956.39	7,073.10	7,902.60	8,192.21	9,204.29	31.51	3,668.33	34,353.92	271,333.26	276,000.00	-4,666.74
4142 - RV Sites -Non Taxable	29,940.70	34,625.84	22,155.03	7,874.19	15,670.42	14,033.35	12,202.50	12,349.87	11,951.80	6,893.01	7,566.32	18,087.75	193,350.78	200,000.00	-6,649.22
4143 - RV Site - Add'l revenue	1,379.28	1,411.88	1,113.31	334.00	580.00	207.50	215.00	103.00	160.00	75.00	308.00	1,845.84	7,732.81	9,000.00	-1,267.19
4144 - Transient Room Tax	5,343.42	5,427.27	5,439.28	3,885.61	1,390.39	719.70	796.17	870.82	965.29	0.00	367.86	3,589.77	28,795.58	24,000.00	4,795.58
4145 - Reservation Fees	4,640.00	4,980.00	4,550.00	2,950.00	700.00	280.00	310.00	280.00	660.00	170.00	760.00	2,310.00	22,590.00	21,000.00	1,590.00
4146 - Hercules Payments, CG office	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.90	0.00	0.90	0.00	0.90
Total 4140 - Campground Revenue	91,175.35	96,999.78	83,880.69	51,944.90	31,297.20	22,313.65	21,426.27	21,795.90	22,941.38	7,169.52	12,671.41	60,187.28	523,803.33	530,000.00	-6,196.67
4150 - Leases															
4151 - Building Lease - 1499 Bay St	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	14,400.00	14,400.00	0.00
4152 - Building Lease - 080A Harbor St	1,200.00	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,400.00	14,400.00	-12,000.00
4153 - Wharf lease - ICM	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	4,542.08	54,504.96	54,505.00	-0.04
4154 - Wharf lease - Mo's	9,083.00	9,083.00	9,083.00	9,083.00	9,083.00	9,083.00	9,083.00	9,083.00	9,083.00	9,083.00	8,660.00	8,660.00	108,150.00	108,996.00	-846.00
4155 - Concessions	3,350.00	2,950.00	2,150.00	800.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,250.00	10,000.00	-750.00
4156 - Docking Lease	200.27	200.27	200.27	200.27	200.27	200.27	196.76	200.00	200.00	200.00	200.00	200.00	2,398.38	2,699.00	-300.62
Total 4150 - Leases	19,575.35	19,175.35	17,175.35	15,825.35	15,025.35	15,025.35	15,021.84	15,025.08	15,025.08	15,025.08	14,602.08	14,602.08	191,103.34	205,000.00	-13,896.66
4160 - Moorage															
4162 - Commercial Moorage	1,154.18	1,352.88	1,539.60	632.10	629.61	632.10	632.10	627.12	708.02	705.53	933.02	797.57	10,343.83	12,000.00	-1,656.17
4163 - Sport Moorage	7,963.82	14,950.38	16,973.88	6,108.45	4,014.41	3,175.59	3,568.55	3,658.43	3,416.17	3,549.77	5,100.81	6,356.70	78,836.96	76,000.00	2,836.96
4165 - Liveboard Fees	440.00	800.00	360.00	160.00	280.00	120.00	400.00	240.00	160.00	280.00	320.00	80.00	3,640.00	4,000.00	-360.00
Total 4160 - Moorage	9,558.00	17,103.26	18,873.48	6,900.55	4,924.02	3,927.69	4,600.65	4,525.55	4,284.19	4,535.30	6,353.83	7,234.27	92,820.79	92,000.00	820.79
4170 - Storage	2,493.36	2,280.86	1,545.10	1,136.62	233.36	183.36	243.36	183.36	183.36	183.36	183.36	183.24	9,032.70	7,780.00	1,252.70
4190 - Marine Fuel	2,458.75	5,022.13	11,683.39	4,201.68	181.07	290.21	224.71	144.65	37.00	305.92	831.59	552.63	25,933.73	34,000.00	-8,066.27
4200 - Other Facility Income	3,886.55	5,052.40	5,163.81	3,255.69	1,144.45	635.03	3,152.95	440.02	501.95	353.50	549.85	1,151.79	25,287.99	24,800.00	487.99
4500 - Levied Taxes	13,257.12	1,055.97	788.82	703.33	198,696.54	105,856.27	4,093.13	2,267.62	6,495.72	1,212.44	2,054.94	7,054.34	343,536.24	314,710.00	28,826.24
4515 - State Forest Sales	0.00	0.00	21,516.73	0.00	0.00	10,860.31	0.00	0.00	664.33	-1.92	2,980.25	0.00	36,019.70	20,000.00	16,019.70
4540 - Interest Income	2,036.74	1,862.26	1,789.25	1,682.53	1,362.75	1,596.09	1,482.74	1,365.43	633.73	188.88	188.66	179.43	14,368.49	22,800.00	-8,431.51
4550 - Maintenance Assistance Program	0.00	0.00	0.00	19,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19,000.00	19,000.00	0.00
4600 - Miscellaneous Income	421.42	427.27	187.60	338.16	3,352.30	2,012.81	73.81	195.13	4,027.66	4,311.27	79.43	2,689.92	18,116.78	10,000.00	8,116.78
4750 - Business Oregon Reimb Fund	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	90,000.00	-90,000.00

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
July 2019 through June 2020

													TOTAL		
	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20	Year to Date	Budget	Variance
4770 - Business Oregon Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	425,000.00	-425,000.00
Total Income	1,257,584.64	148,979.28	162,604.22	104,988.81	256,217.04	162,700.77	50,319.46	45,942.74	54,794.40	33,283.35	40,495.40	93,834.98	2,411,745.09	2,858,371.00	-446,625.91
Gross Profit	1,257,584.64	148,979.28	162,604.22	104,988.81	256,217.04	162,700.77	50,319.46	45,942.74	54,794.40	33,283.35	40,495.40	93,834.98	2,411,745.09	2,858,371.00	-446,625.91
Expense															
5000 - Personal Services															
5020 - Port Manager	5,416.66	5,416.66	5,416.66	5,416.66	5,552.08	8,531.25	5,687.50	2,843.75	5,687.50	5,687.50	5,687.50	5,687.50	67,031.22	67,600.00	-568.78
5030 - Administrative Assistant	3,173.04	3,628.72	3,363.45	3,488.23	3,680.00	5,126.47	3,710.51	1,804.01	3,280.00	3,777.13	3,608.00	3,438.88	42,078.44	40,495.00	1,583.44
5045 - Services Lead	2,556.06	2,910.50	2,628.08	2,769.29	2,948.00	4,144.34	2,944.00	1,408.00	2,560.00	2,944.00	2,484.48	256.00	30,552.75	32,621.00	-2,068.25
5050 - Office Assistant	0.00	0.00	0.00	520.00	2,288.00	3,507.52	2,056.00	1,344.00	2,352.00	2,352.00	2,464.00	2,576.00	19,459.52	30,285.00	-10,825.48
5061 - Campground Staff	1,544.40	1,566.24	1,847.04	1,959.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,917.04	26,997.00	-20,079.96
5075 - Maintenance I Lead	4,885.37	4,046.25	3,873.82	4,046.24	3,862.34	6,599.81	3,862.32	2,023.12	3,862.33	4,046.24	3,747.37	4,230.16	49,085.37	49,732.00	-646.63
5079 - Maint II/ Staff	2,691.00	3,018.78	2,726.64	2,929.52	3,012.24	4,254.59	3,128.00	1,496.00	2,720.00	3,128.00	2,992.00	2,856.00	34,952.77	33,746.00	1,206.77
5080 - Maint III / groundskeeper	1,947.00	2,208.00	2,297.75	2,119.00	1,895.40	1,144.00	2,160.00	910.00	2,198.00	2,576.00	2,390.22	2,156.00	24,001.37	28,122.00	-4,120.63
5110 - Payroll taxes	2,312.84	2,299.04	2,159.88	2,264.90	2,163.88	3,017.89	2,520.44	2,468.63	2,424.10	2,623.86	2,501.56	2,268.65	29,025.67	30,960.00	-1,934.33
5180 - Health Insurance	2,610.20	2,610.20	2,610.20	2,610.20	2,610.20	2,610.20	2,610.20	4,176.32	3,132.24	3,132.24	3,132.24	3,508.14	35,352.58	49,000.00	-13,647.42
5181 - Life Insurance	11.85	11.85	11.85	11.85	11.85	11.85	11.85	18.96	14.22	14.22	14.22	14.22	158.79	250.00	-91.21
5182 - Dental Insurance	257.30	257.30	257.30	257.30	257.30	257.30	257.30	411.68	308.76	308.76	308.76	308.76	3,447.82	4,800.00	-1,352.18
5190 - Workers Compensation Insurance	11,199.40	0.00	0.00	0.00	0.00	1,754.50	0.00	0.00	0.00	0.00	0.00	0.00	12,953.90	11,550.00	1,403.90
5251 - Applicant Expenses	0.00	0.00	0.00	0.00	38.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	38.25	0.00	38.25
5270 - Retirement	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,067.55	0.00	0.00	0.00	0.00	6,067.55	7,000.00	-932.45
5275 - Compensated absences	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
5280 - Overtime	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	-3,000.00
5000 - Personal Services - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,335.00	0.00	17,335.00		
Total 5000 - Personal Services	38,605.12	27,973.54	27,192.67	28,392.55	28,319.54	40,959.72	28,948.12	24,972.02	28,539.15	30,589.95	46,665.35	27,300.31	378,458.04	421,158.00	-42,699.96
5300 - Material and Services	42,662.76	48,170.93	39,238.76	49,063.64	27,765.91	25,850.86	27,115.55	74,968.97	18,649.01	23,704.57	35,260.58	28,518.22	440,969.76	562,400.00	-121,430.24
6000 - Capital Outlay															
6050 - Office Equipment	0.00	0.00	33.83	5,610.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,643.83	5,700.00	-56.17
6060 - Operations Equipment															
6064 - Security Cameras	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,469.33	9,469.33	10,000.00	-530.67
Total 6060 - Operations Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,469.33	9,469.33	10,000.00	-530.67
6130 - Land															
6132 - Pull Through Campsites	418.45	0.00	0.00	0.00	0.00	750.00	1,242.03	0.00	0.00	0.00	23,097.50	55,725.11	81,233.09	190,000.00	-108,766.91

Port of Siuslaw
Profit & Loss Budget vs. Actual - General Fund
July 2019 through June 2020

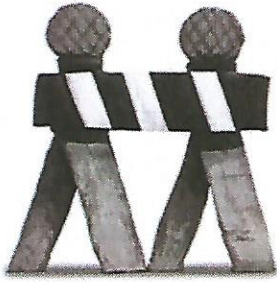
	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20	Year to Date	TOTAL	
														Budget	Variance
6144 - C Row Erosion	760.00	601.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,361.70	0.00	1,361.70
6145 - C Row Upgrade	7,379.65	0.00	0.00	0.00	0.00	0.00	76.30	0.00	0.00	0.00	0.00	0.00	7,455.95		
Total 6130 - Land	8,558.10	601.70	0.00	0.00	0.00	750.00	1,318.33	0.00	0.00	0.00	23,097.50	55,725.11	90,050.74	190,000.00	-99,949.26
6150 - Facilities															
6151 - Mo's Building	286.25	0.00	25,477.00	55,786.00	0.00	253.00	0.00	2,130.50	0.00	0.00	0.00	0.00	83,932.75	96,000.00	-12,067.25
6153 - 080A Harbor	0.00	0.00	53.97	4,807.34	0.00	0.00	0.00	83.95	419.63	0.00	0.00	0.00	5,364.89	8,000.00	-2,635.11
6154 - Storage Bldgs Demo	0.00	0.00	0.00	435.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	435.00	40,000.00	-39,565.00
6156 - Maintenance Building	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	195,000.00	-195,000.00
6157 - Business Oregon Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75,000.00	-75,000.00
Total 6150 - Facilities	286.25	0.00	25,530.97	61,028.34	0.00	253.00	0.00	2,214.45	419.63	0.00	0.00	0.00	89,732.64	414,000.00	-324,267.36
6300 - Dredging	0.00	2,980.00	20,567.50	4,715.00	0.00	236,848.00	7,907.33	20,212.72	9,363.45	13,263.75	-20,802.11	3,070.06	298,125.70	325,000.00	-26,874.30
6350 - Strategic Business Plan	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,569.76	0.00	0.00	0.00	0.00	1,569.76	40,000.00	-38,430.24
Total 6000 - Capital Outlay	8,844.35	3,581.70	46,132.30	71,353.34	0.00	237,851.00	9,225.66	23,996.93	9,783.08	13,263.75	2,295.39	68,264.50	494,592.00	984,700.00	-490,108.00
6700 - Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600,000.00	-600,000.00
7000 - Debt Service	13,031.98	8,856.99	1,432.05	13,031.98	30,694.21	1,432.05	13,031.98	8,856.99	1,432.05	13,031.98	1,432.05	8,856.99	115,121.30	186,754.00	-71,632.70
7600 - Unappropriated Ending Fund Bal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	43,359.00	-43,359.00
7700 - Transfer to other funds	0.00	60,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60,000.00	60,000.00	0.00
Total Expense	103,144.21	148,583.16	113,995.78	161,841.51	86,779.66	306,093.63	78,321.31	132,794.91	58,403.29	80,590.25	85,653.37	132,940.02	1,489,141.10	2,858,371.00	-1,369,229.90
Net Income	1,154,440.43	396.12	48,608.44	-56,852.70	169,437.38	-143,392.86	-28,001.85	-86,852.17	-3,608.89	-47,306.90	-45,157.97	-39,105.04	922,603.99	0.00	922,603.99

	Campground 2016/2017			Campground 2017/2018			Campground 2018/2019			Campground 2019-2020		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	74%	74%	2314	78%	78%	2452	86%	86%	2862	78%	78%	2617
AUG	88%	81%	2750	93%	86%	2953	94%	90%	3052	89%	84%	2978
SEPT	92%	85%	2776	91%	87%	2784	88%	89%	2760	84%	84%	2724
OCT	33%	72%	1027	40%	76%	1267	43%	78%	1398	42%	73%	1393
NOV	15%	60%	466	28%	66%	862	30%	68%	878	33%	65%	1059
DEC	12%	52%	361	24%	59%	752	32%	62%	1035	28%	59%	937
JAN	15%	47%	480	23%	54%	719	36%	58%	1168	25%	54%	842
FEB	14%	43%	401	24%	50%	688	39%	56%	1152	28%	51%	861
MAR	16%	40%	513	28%	48%	880	44%	55%	1417	25%	48%	847
APR	22%	38%	657	31%	46%	951	39%	53%	1232	13%	45%	423
MAY	35%	38%	1112	45%	46%	1419	44%	52%	1418	13%	42%	417
JUN	43%	38%	3875	54%	47%	1659	45%	52%	1452	48%	42%	1566
TL YTD	38%	38%	16732	47%	47%	17386	52%	52%	19824	42%	42%	16664
REV YTD	\$439,396			\$508,194.00			\$549,278.00			\$519,620.00		

	Moorage 2018/19			Moorage 2019-20		
	% Occ.	YTD %	Nights	% Occ.	YTD %	Nights
JULY	37%	37%	1374	44%	44%	1608
AUG	69%	53%	2537	65%	55%	2413
SEPT	91%	66%	3262	79%	63%	2836
OCT	50%	62%	1823	43%	58%	1575
NOV	26%	55%	929	28%	52%	994
DEC	25%	50%	901	27%	48%	992
JAN	25%	46%	933	26%	45%	961
FEB	25%	44%	840	26%	42%	903
MAR	26%	42%	940	26%	40%	934
APR	24%	40%	871	26%	39%	914
MAY	28%	39%	1017	30%	38%	1088
JUN	33%	38%	1170	39%	38%	1367
TL YTD	38%	38%	16597	38%	38%	16585
REV YTD	\$102,381.00			\$97,214.00		

Port of Siuslaw
Profit & Loss Prev Year Comparison
July 2019 through June 2020

	Jul '19 - Jun 20	Jul '18 - Jun 19	\$ Change	% Change
Income				
4100 · Available Beginning Cash	1,175,878.82	779,733.89	396,144.93	50.8%
4140 · Campground Revenue	523,803.33	552,453.48	-28,650.15	-5.2%
4150 · Leases	191,103.34	203,972.59	-12,869.25	-6.3%
4160 · Moorage	92,820.79	95,490.55	-2,669.76	-2.8%
4170 · Storage	9,032.70	30,876.45	-21,843.75	-70.8%
4190 · Marine Fuel	25,933.73	36,435.78	-10,502.05	-28.8%
4200 · Other Facility Income	25,287.99	29,582.48	-4,294.49	-14.5%
4500 · Levied Taxes	343,536.24	315,616.85	27,919.39	8.9%
4515 · State Forest Sales	36,019.70	51,809.20	-15,789.50	-30.5%
4540 · Interest Income	14,400.25	10,876.35	3,523.90	32.4%
4550 · Maintenance Assistance Program	19,000.00	19,000.00	0.00	0.0%
4600 · Miscellaneous Income	18,116.78	23,767.07	-5,650.29	-23.8%
4650 · Sale of Surplus Equipment	0.00	1,798.50	-1,798.50	-100.0%
4700 · Incoming Transfer	60,000.00	55,000.00	5,000.00	9.1%
4840 · Grants	0.00	212,637.75	-212,637.75	-100.0%
Total Income	2,534,933.67	2,419,050.94	115,882.73	4.8%
Gross Profit	2,534,933.67	2,419,050.94	115,882.73	4.8%
Expense				
5000 · Personal Services	378,458.04	315,149.38	63,308.66	20.1%
5300 · Material and Services	440,969.76	470,457.78	-29,488.02	-6.3%
6000 · Capital Outlay	514,592.00	487,772.32	26,819.68	5.5%
7000 · Debt Service	115,121.30	116,892.70	-1,771.40	-1.5%
7700 · Transfer to other funds	60,000.00	55,000.00	5,000.00	9.1%
Total Expense	1,509,141.10	1,445,272.18	63,868.92	4.4%
Net Income	1,025,792.57	973,778.76	52,013.81	5.3%



**Strahm's Sealcoat &
Striping, Inc.
Quote**



**P.O. Box 7011
Brookings, Or. 97415
541-661-3919
Or. Lic. #165574 Ca. Lic. #775623
Date: 6/9/20**

**CUSTOMER Port of Siuslaw
ADDRESS 100 Harbor St
CITY Florence
STATE Or ZIP 97439**

Prep all asphalt within Harbor St parking lot. Apply hot rubber crack filler to approximately 4,700 linear feet of cracks within parking lot. Apply two separate coats of industrial grade asphalt sealer to approximately 76,000 sq ft of asphalt.

Stripe all ADA spaces, arrows and all other parking stall lines as wanted after sealer has cured.

Total Price \$ 17,532.00

COLYER GENERAL CONSTRUCTION LLC

LICENSED, BONDED, & INSURED CCB # 214400

81605 LOST CREEK ROAD DEXTER, OR 97431

CELL 541.870.2302 OFFICE 541.933.2248

Email:mitchellcolyer@gmail.com

PROPOSAL

ATTN: Jason Wagner

Port of Siuslaw

100 Harbor Street Florence, OR 97439

541-999-1256

Option#1: Contractor to thoroughly clean approx. 77,250 square feet of existing asphalt parking lot and roadways asphalt, seal approx. 2,700 linear feet of cracks with hot applied rubberized crack sealant (Crafco Superflex), seal all asphalt with 2 coats of commercial grade asphalt sealer (Armor Seal A-100) then re-stripe all lines, markings and ADA spaces to layout specified in plans with traffic paint.

(Note: We apply the sealer with a brush designed for asphalt sealing, this is to ensure adhesion to existing asphalt and to help fill any rough areas of asphalt. We do not spray the material as we have experienced better results and a longer lasting finished product by applying with brushes.)

Total: \$15,650.00

Coast Pavement Maintenance Inc.

PO Box 923
North Bend, OR 97459 US
(541) 297-0392
Office@coastpavement.com
www.coastpavement.com

**SERVING THE OREGON COAST
SINCE 1994**

**COAST
PAVEMENT
MAINTENANCE**



CCB#205230

Estimate

ADDRESS

Port of Siuslaw
100 Harbor St
Florence, OR 97439

ESTIMATE # 1130R2G

DATE 05/26/2020

DATE	ACTIVITY	QTY	RATE	AMOUNT
05/26/2020	Sealing Blowdown and clean. Fill cracks only 1/4 inch or larger with crafc hot tar at CPM discretion. Apply 2 coats of asphalt sealer and stripe to the existing layout. No Stenciling.	1	19,325.00	19,325.00

Thank you for your business,
Coast Pavement Maintenance, Inc.

TOTAL

\$19,325.00

Accepted By

Accepted Date